I had been practicing for weeks. Parallel parking. Using my turn signal. Backing out of the driveway.

It was 1978. My sixteenth birthday was just around the corner and I could not wait to get my driver’s license. My mom and I had been preparing for the driving portion of the test by taking her car out whenever we could to give me time behind the wheel. And I felt confident I was going to ace the exam. That is until the day my dad said he wanted me to take the test using his car.

My mom’s car was an automatic – my dad’s, a stick. I didn’t have experience driving a stick and remember how distraught I was by my dad throwing a serious monkey wrench into my plans. I’d have to relearn everything behind the wheel of his Pinto. That’s right … a 1973 Ford Pinto with a four-speed manual transmission!

“Why do I need to take the test in your car? I’ll be driving mom’s when I have my license,” I argued. And to this day, I remember his response. “It’s a good skill to have, you might really need it someday.”

And, as you’ve probably already figured, he was right. When my brother came home with a ’67 Corvette later that year, guess who already knew how drive that beauty? And guess who was glad his dad made him learn stick when his brother let him take that Vette for a spin?

Flash-forward a few decades. As the director here at WEDnetPA, I oversaw the completion of our online application process. Encouraged the idea of online learning to complement classroom-based training. Designed our organization to be agile, able to swiftly adapt to changing training needs. At the time, each wasn’t world-changing. You might say they were … “good to have.” But thank goodness we did have them. Because they were all very much needed over the past 12 months.

While the world around us was being turned upside down, WEDnetPA was able to continue to support companies that were still operating … and still in need of training their employees. Even though we were in the middle of a pandemic, businesses could still apply for our resources online. Face-to-face contact was not allowed, but our online training options still enabled companies to obtain the employee skills they needed. We were able to pivot on a dime from the original vision we had outlined for 2020 and redirect our focus to helping businesses survive an extraordinary crisis. In many ways it was business as usual, though under an extremely unusual set of circumstances.

We’re proud to have helped so many companies during this difficult time and look forward to doing more of the same as we slowly return to a sense of normalcy. WEDnetPA’s support for training will be even more valuable in the coming months as companies rehire, businesses begin to grow again and our economy moves back to running in high gear. Something I know a little bit about — thanks to my dad.

Until next time. Please use common sense. Stay safe. And be well.

Thomas Venditti
Statewide Director
The New WEDnetPA process now requires only **ONE**

**APPLICATION**
**TRAINING PLAN** and
**CONTRACT**

Training funds available up to **$2,000** **PER ELIGIBLE EMPLOYEE!**
(not to exceed $100,000 per eligible fiscal year.)

WEDnetPA is employer-driven **YOU**

**CHOOSE** the training,
**CHOOSE** the trainer and
**CHOOSE** the training method.

Choose from any one of our **24**

**CERTIFIED WEDnetPA PARTNERS**
to answer your questions and
guide you through the process.

More than 9,000 providers have been used for training.

**TRAINING** **CAN BE** **PROVIDED**

BY ANY private-sector trainer.
BY ANY WEDnetPA partner.
BY YOUR OWN qualified in-house staff.
IN A CLASSROOM or
ONLINE.
ELIGIBILITY

To obtain funds through WEDnetPA, your company, employees and training must meet the eligibility criteria below. Please visit wednetpa.com for more details.

IS MY COMPANY ELIGIBLE?
- Must be located in Pennsylvania.
- Must be in an eligible industry and commercial/industrial in nature.
- Cannot be limited or explicitly defined as ineligible.
- Cannot receive funding more than two years in a row or three years out of any five-year period.

ARE MY EMPLOYEES ELIGIBLE?
- Must be a resident of and employed in Pennsylvania.
- Must earn at least $12.00 per hour, excluding benefits.
- Must be permanently employed full-time and eligible for full-time benefits.
- Must be an employee of the specific company location for which a contract is awarded.

IS MY TRAINING ELIGIBLE?
- Must be skill building for current job, advancement or promotion.
- Must start and be completed within the fiscal year (July 1 through June 30) for which the funds are awarded. Partial training cannot be reimbursed.
- Training costs must be “reasonable” as defined by market rates and other criteria.
- Each training session must be a minimum of 30 minutes in length.
- Company orientation and on-the-job training are not eligible.

WEDNETPA TRAINING PROGRAM MAKES PENNSYLVANIA COMPANIES MORE COMPETITIVE AND PRODUCTIVE

The Commonwealth of Pennsylvania has created the opportunity for employers to train new and existing employees through the WEDnetPA program. Training is available to qualified in-state businesses and out-of-state companies relocating to the economic-friendly business climate of Pennsylvania — with funding accessed through WEDnetPA and made available by the Pennsylvania Department of Community and Economic Development (DCED).

Companies can apply online and select any WEDnetPA partner — including State System universities, community colleges and other educational providers (see page 7 for complete listing). Through the program, your company can benefit from a wide range of training that will put your employees on the path to higher performance.

WEDnetPA maximizes its investment by leveraging the existing training budgets of participating companies. WEDnetPA takes great pride in the efficiency with which it operates the program.

Approximately 90 percent of funding goes directly to company training.

THE FOLLOWING BUSINESSES ARE NOT ELIGIBLE:
- Brick-and-mortar retail businesses
- Educational institutions
- Employment agencies
- Gaming establishments
- Government agencies and facilities
- Non-profit entities (except certain healthcare)
- Training providers
- Direct marijuana businesses
The goal of WEDnetPA is to help companies acquire the training their employees need most. Our partners can help you conduct an assessment and develop a training plan to meet those needs. Training can be done offsite, onsite at your company or online. Any private-sector trainer, a WEDnetPA partner or your qualified in-house staff can conduct the training. Eligible training topics include, but are not limited to:

**Business Operations:**
- Customer Service
- Human Resources
- Leadership
- Math
- Problem Solving

**Computer Operations:**
- Database Software
- Electronic Medical Records
- Presentation Software
- Spreadsheets
- Word Processing

**Machine Operations and Maintenance:**
- Hydraulics
- Industrial Electricity
- Motor Controls
- Pneumatics

**Manufacturing Fundamentals:**
- Basic and Industrial Electricity
- Blueprint and Schematic Reading
- Geometric Dimensioning and Tolerancing
- Machine Setup
- Soldering
- Tooling and Grinding
- Welding

**Manufacturing Technology:**
- 3D Printing
- CAD, CAM, CNC, PLC
- Electronics
- Rapid Prototyping
- Robotics

**Product and Process Control:**
- Continuous Improvement
- Enterprise Resource Planning (ERP)
- Internal Auditor
- ISO 9000+
- Kaizen
- Lean Enterprise
- Lean Manufacturing
- Non-destructive Testing (NDT)
- Project Management
- Quality Assurance
- Root Cause Analysis
- Six Sigma
- Statistics
- Total Productive Maintenance (TPM)
- Total Quality Management (TQM)

**Software Implementation:**
- Coding/Programming
- E-Commerce
- Information Security
- Network Administration
- SCRUM
- Software Engineering
- Website Design and Development

**Health and Science Applications:**
- Biology
- Chemistry
- Infection Control
- Nursing
- Phlebotomy
- Physics

**Workplace Behavior Skills:**
- Communications
- Diversity
- Drug and Alcohol Abuse
- Sexual Harassment
- Teamwork

**Workplace Health and Safety:**
- Active Shooter
- ARC Flash
- Blood-borne Pathogens
- Confined Space
- Driver Safety
- Electrical Safety
- Fall Protection
- Fire Safety
- First Aid, CPR, AED
- Food Safety
- Forklift Safety
- Hazardous Materials Handling
- Lockout/Tagout (LOTO)
- OSHA
- Personal Protective Equipment (PPE)
- Workplace Violence
OUR ONLINE PROCESS

THE PURPOSE OF OUR JOB TRAINING IS TO MAKE COMPANIES MORE EFFICIENT, STREAMLINED AND PRODUCTIVE

So, we designed our process to be the same. ISAAC is our Information Sharing, Administration & Analysis Center (ISAAC). Take a look at how quick and easy it is to access WEDnetPA’s state-funded workforce training grant.

IT’S AS EASY AS 1 … 2 … 3.

1. APPLY
   If your company is new to WEDnetPA, submit an online inquiry at wednetpa.com to create a user ID and password. If your company received a WEDnetPA grant in the past, log into your existing ISAAC account to submit your inquiry. When eligibility is confirmed, complete the online application and training plan to request grant funds.

2. TRAIN
   When your application is approved, accept your grant offer through the award notification you will receive by email, then start training. You can use any training provider you choose.

3. INVOICE
   When a training event is completed, submit your documentation within 45 days and you’ll be reimbursed for eligible costs.

This online system saves paper, time and hassle. You choose from any of our certified WEDnetPA partners who are trained to help you through the application, contracting and invoicing steps. They can even help you determine your training needs and find the right training providers to meet them.

APPLY TODAY!

The WEDnetPA Partnership

WEDnetPA includes State System universities, community colleges, Pennsylvania College of Technology, and the North Central PA Regional Planning & Development Commission. Qualified companies receive funding through this alliance of 24 diverse partners throughout the Commonwealth that coordinate the resources of the entire network and serve as the points of contact for businesses accessing training funds.
Pennsylvania employers can apply for training funds online and through any of these participating WEDNETPA partners:

1. Bloomsburg University of Pennsylvania
   jwilliam@bloom.edu
   570-389-4004
2. Bucks County Community College
   sherry.mckinney@bucks.edu
   215-968-8359
3. Butler County Community College
   kathleen.strobel@bc3.edu
   724-287-8711, ext. 8267
4. Clarion University of Pennsylvania
   jbest@clarion.edu
   814-335-2600
5. Community College of Allegheny County
   roverton@ccac.edu
   412-788-7536
6. Community College of Beaver County
   diane.loverich@ccbc.edu
   724-480-3451
7. Community College of Philadelphia
   mwallace@ccp.edu
   215-496-6161
8. Delaware County Community College
   mwallace@dccc.edu
   610-355-7146
9. East Stroudsburg University of Pennsylvania
   mpostupack@esu.edu
   570-422-7920
10. Edinboro University of Pennsylvania
    zewe@edinboro.edu
    814-732-1420
11. Harrisburg Area Community College
    csshirk@hacc.edu
    717-780-1112
12. Kutztown University of Pennsylvania
    hensley@kutztown.edu
    484-646-5881
13. Lehigh Carbon Community College
    mdonovan@lccc.edu
    570-858-8880
14. Lock Haven University of Pennsylvania
    angelic.hardy@lockhaven.edu
    570-484-3131
15. Luzerne County Community College
    sspry@luzerne.edu
    800-377-5222, ext. 407
16. Montgomery County Community College
    bdebias@mc3.edu
    610-718-1967
17. North Central Pennsylvania Regional Planning & Development Commission
    ddelhunty@ncentral.com
    814-773-3162, ext. 3009
18. Northampton Community College
    dholub@northampton.edu
    610-861-4158
19. Pennsylvania College of Technology
    hallison@pct.edu
    570-327-4775, ext. 3104
20. Pennsylvania Highlands Community College
    jdavis@pennhighlands.edu
    814-262-3813
21. Reading Area Community College
    acreveling@racc.edu
    610-607-6202
22. Shippensburg University of Pennsylvania
    cjezel@ship.edu
    717-477-1123, ext. 3381
23. West Chester University of Pennsylvania
    ejenkins@wcupa.edu
    610-425-7435
24. Westmoreland County Community College
    dewittju@westmoreland.edu
    724-925-4090