### **Pennsylvania** WORK SMART, LIVE HAPPY.

## UNITED KINGDOM AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



### INVESTMENT IN PENNSYLVANIA

UK companies have 891 locations in Pennsylvania providing 55,752 jobs.

- 234 or 25% of these companies are manufacturers providing 21,753 jobs.
- The UK ranks 1st for the total number of firms and 1st for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
United Kingdom 891		55,752	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
Japan	407	21,595	5	4

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

### **TOP 10 UK-OWNED FIRMS IN PA**

- Glaxosmithkline PLC
- Melrose Industries PLC
- FirstGroup PLC
- Astrazeneca PLC
- WPP PLC
- The McClay Foundation
- Rentokil Initial PLC
- Ferguson PLC
- Fenner Group Holdings Limited
- Johnson Matthey PLC

Service

Manufacturing

### IMPORT AND EXPORT

### PA Imports from United Kingdom Annually (in USD)

Pharmaceutical Products\$630,598,379
Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax\$539,480,600
Industrial Machinery, Including Computers .\$296,136,404
Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin
Plastics and Articles Thereof\$142,305,354

TOTAL ALL COMMODITIES ......\$3,039,433,702

Source: Wiser Trade Database, data from U.S. Census

Bureau Foreign, Trade Division, 2019.

### **PA Exports to United Kingdom Annually** (in USD)

Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin ......\$422,791,556 Industrial Machinery, Including Computers .\$228,404,674 Optic, Photo Etc, Medic Or Surgical Instrments Etc ......\$129,275,279 Electric Machinery; Sound & TV Equip . . . . . . \$129,116,734 TOTAL ALL COMMODITIES ......\$2,433,240,983

# Pennsylvania WORK SMART. LIVE HAPPY.

## **PENNSYLVANIA**

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- \$809 BILLION
  GROSS DOMESTIC PRODUCT
- CUSTOMERS IN 221 COUNTRIES
- EXPORTS SUPPORT

  1.6 MILLION PA JOBS
- 5,100+ FOREIGN-OWNED
  BUSINESS LOCATIONS
  EMPLOYING 321,000+ PEOPLE
- \$1 TRILLION+ GOODS &
  SERVICES MOVING THROUGH
  PA INFRASTRUCTURE
- 120+ STATE PARKS THAT
  FEATURE OUR GREAT OUTDOORS

ner View State Park



## PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

### AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

#### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### **WORKING SMART. LIVING HAPPY.**

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



