INVESTMENT IN PENNSYLVANIA

United Arab Emirates companies have 12 locations in Pennsylvania providing 1,133 jobs.

- 6 or 50% of these companies are manufacturers providing 801 jobs.
- The United Arab Emirates ranks 30th for the total number of firms and 31st for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>United Arab Emirates</td>
<td>12</td>
<td>1,133</td>
<td>30</td>
<td>31</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP UNITED ARAB EMIRATES-OWNED FIRMS IN PA

- Government of Abu Dhabi
- Dubai Holding LLC
- Gac Logistics Park
- Government Of Dubai

IMPORT AND EXPORT

PA Imports from United Arab Emirates Annually (in USD)

- Fertilizers .................. $23,849,688
- Articles of Iron or Steel .......... $10,220,863
- Iron and Steel .................. $7,330,558
- Cocoa and Cocoa Preparation ......... $3,024,205
- Ores, Slag and Ash ............... $2,884,806

TOTAL ALL COMMODITIES ........... $55,444,575

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to United Arab Emirates Annually (in USD)

- Arms and Ammunition; Parts and Accessories Thereof ........ $164,264,532
- Industrial Machinery, Including Computers ........... $143,910,185
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts ........ $69,276,607
- Optic, Photo Etc, Medic Or Surgical Instruments Etc ....... $29,264,963
- Miscellaneous Chemical Products ........... $20,002,859

TOTAL ALL COMMODITIES ........ $531,280,568

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.
PENNSYLVANIA OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

✓ $809 BILLION GROSS DOMESTIC PRODUCT
✓ CUSTOMERS IN 221 COUNTRIES
✓ EXPORTS SUPPORT 1.6 MILLION PA JOBS
✓ 5,100+ FOREIGN-OWNED BUSINESS LOCATIONS EMPLOYING 321,000+ PEOPLE
✓ $1 TRILLION+ GOODS & SERVICES MOVING THROUGH PA INFRASTRUCTURE
✓ 120+ STATE PARKS THAT FEATURE OUR GREAT OUTDOORS

PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190