Pennsylvania
WORK SMART. LIVE HAPPY.

EXPORT ASSISTANCE FOR PENNSYLVANIA BUSINESSES

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

Philadelphia, PA

GLOBAL OPPORTUNITIES FOR GROWTH

Pennsylvania products and services travel to 221 markets worldwide and represent 5% of the state's GDP. For companies interested in growing their exports, Pennsylvania offers one of the largest, most comprehensive state-sponsored export development programs in the United States.

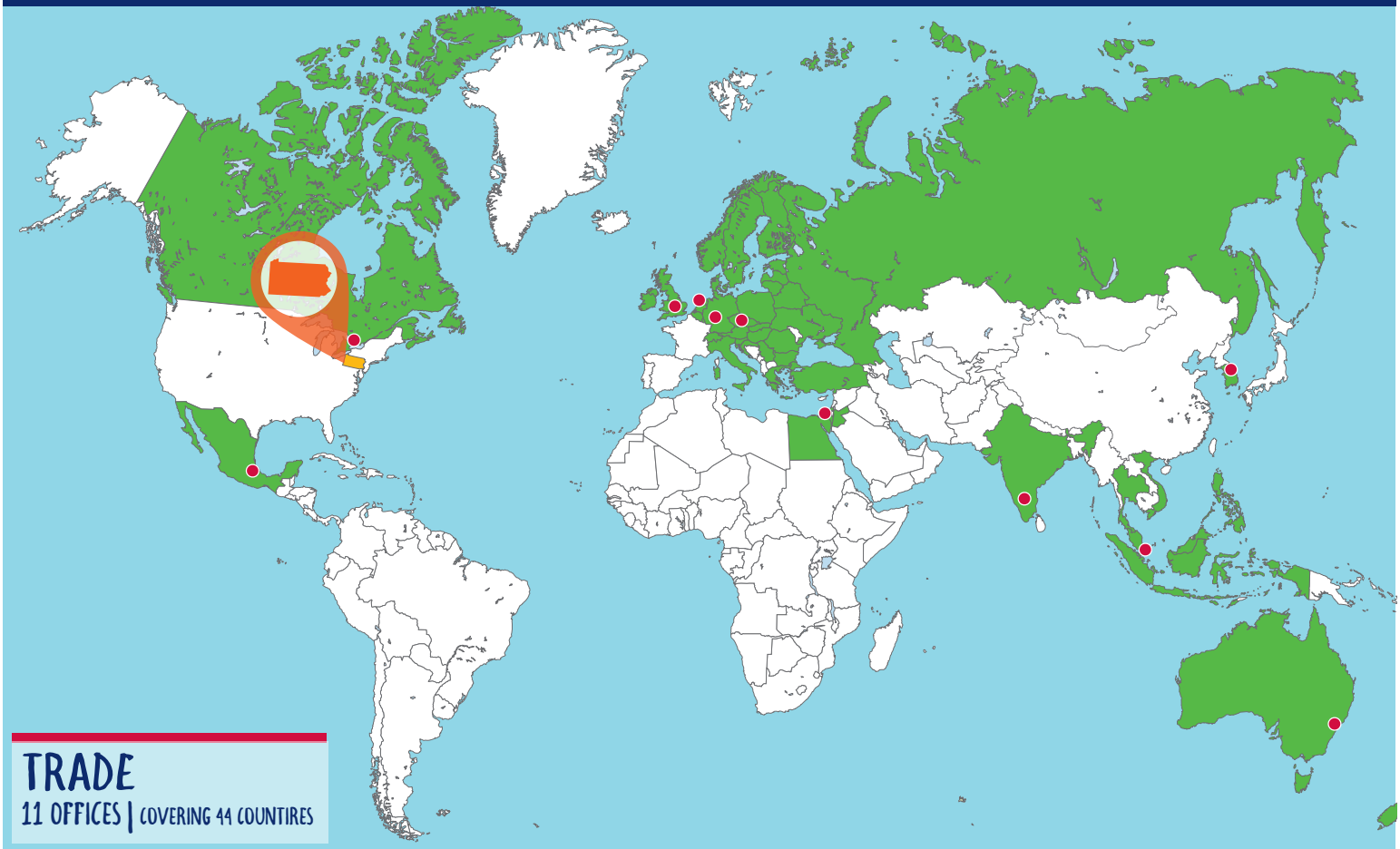
WHO WE ARE

The Office of International Business Development (OIBD)'s export assistance program offers confidential and customized programs and services to Pennsylvania businesses of all sizes and at all stages of growth.

- ☑ **GUIDE**
  You through export processes & market entry strategy development
- ☑ **COORDINATE**
  Your business trips with our on-the-ground, in-country teams
- ☑ **QUALIFY**
  Buyers, agents, distributors, and partners through customized searches
- ☑ **SUPPORT**
  You on international trade missions & trade shows
- ☑ **RESEARCH**
  Foreign companies and provide background checks

Commonwealth Keystone Building | 400 North Street, 4th Floor | Harrisburg, PA 17120-0225 | +1.866.466.3972 | **dced.pa.gov/trade**

PENNSYLVANIA'S GLOBAL NETWORK



ASIA/AUSTRALIA
Australia
India
Indonesia
Korea
Malaysia
New Zealand
Philippines
Singapore
Thailand
Vietnam

AMERICAS
Canada
Mexico

EUROPE
Austria
Belgium
Belarus
Bulgaria
Croatia
Czech Republic
Estonia
Finland
Denmark
Germany
Greece
Hungary
Italy
Ireland
Latvia
Lithuania
Netherlands
Norway
Poland
Romania
Russia
Serbia
Slovakia
Slovenia
Sweden
Switzerland
Ukraine
United Kingdom

MIDDLE EAST
Jordan
Israel
Turkey

AFRICA
Egypt

OUR NETWORK

With headquarters in Harrisburg, PA, local support in 10 regional offices across the state through our Regional Export Network (REN) partners, and 11 PA Authorized Trade Representatives (ATRs) around the world, we are here to help your company reach new markets.

pennsylvania
DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT

08/24/2020

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