## TAIWAN AND PA CONNECTIONS
### OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

### INVESTMENT IN PENNSYLVANIA
Taiwanese companies have 9 locations in Pennsylvania providing 61 jobs.

- 3 or 33% of these companies are manufacturers providing 16 jobs.
- Taiwan ranks 36th for the total number of firms and 47th for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>Taiwan</td>
<td>7</td>
<td>61</td>
<td>36</td>
<td>47</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments.

Source: Dun & Bradstreet, July 2019.

### TOP TAIWANESE-OWNED FIRMS IN PA
- Hon Hai Precision Industry Co., Ltd.
- Fortune Electric Co., Ltd.
- Zylux Acoustic Corporation
- Clare Airfreight International Co., Ltd.
- Fu Sheng Industrial Co., Ltd.
- Teco Electric & Machinery Co., Ltd.

### IMPORT AND EXPORT

#### PA Imports from Taiwan Annually (in USD)
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts: $214,231,612
- Industrial Machinery, Including Computers: $112,092,848
- Articles Of Iron Or Steel: $65,704,961
- Pharmaceutical Products: $65,572,580
- Optic, Photo Etc, Medic Or Surgical Instrments Etc: $43,133,556
- Vehicles, Except Railway Or Tramway, And Parts Etc: $41,935,356
- TOTAL ALL COMMODITIES: $761,485,557

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2018.

#### PA Exports to Taiwan Annually (in USD)
- Industrial Machinery, Including Computers: $67,389,707
- Pharmaceutical Products: $65,572,580
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts: $46,637,970
- Medic Or Surgical Instrments Etc: $40,075,603
- Iron And Steel: $32,279,857
- TOTAL ALL COMMODITIES: $406,843,750

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2018.
PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190