SOUTH AFRICA AND PA CONNECTIONS
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

INVESTMENT IN PENNSYLVANIA
South African companies have 8 locations in Pennsylvania providing 176 jobs.

- 1 or 12% of these companies are manufacturers providing 60 jobs.
- South Africa ranks 38th for the total number of firms and 38th for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>South Africa</td>
<td>8</td>
<td>176</td>
<td>38</td>
<td>38</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 5 SOUTH AFRICAN-OWNED FIRMS IN PA
- Hosken Consolidated Investments Ltd
- Sappi Ltd
- Old Mutual PLC
- Charles Wheeler Tennis Coaching CC
- Datatec Ltd

IMPORT AND EXPORT

PA Imports from South Africa Annually (in USD)
- Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin ........................................ $393,901,168
- Salt; Sulfur; Earth & Stone; Lime & Cement Plaster ........................................ $22,510,598
- Edible Fruit & Nuts; Citrus Fruit or Melon Peel ........................................ $14,121,186
- Nickel and Articles Thereof ................................................................. $11,430,772
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts ....................................... $10,370,392

TOTAL ALL COMMODITIES .......................................................... $484,941,238

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to South Africa Annually (in USD)
- Industrial Machinery, Including Computers ........................................... $54,535,096
- Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax ............................... $22,037,923
- Pharmaceutical Products .............................................................. $14,909,429
- Optic, Photo Etc, Medic Or Surgical Instrments Etc ............................... $11,616,955
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts ............................... $11,028,865

TOTAL ALL COMMODITIES ....................................................... $182,320,793

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.
Pennsylvania's Strategic Location & Infrastructure

An Economic Powerhouse
Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

Moving at the Speed of Business
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

Perfectly Located
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

Working Smart. Living Happy.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190