

SCOTLAND AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



INVESTMENT IN PENNSYLVANIA

Scottish companies have 85 locations in Pennsylvania providing 4,051 jobs.

- ✓ 3 or 3% of these companies are manufacturers providing 136 jobs.
- ✓ Scotland ranks 13th for the total number of firms and 14th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
Scotland	85	4,051	13	14

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 5 SCOTTISH-OWNED FIRMS IN PA

- Firstgroup Plc
- John Wood Group PLC
- Weir Group PLC
- John Menzies PLC
- Aberdeen Asset Management PLC

■ Service

■ Manufacturing

IMPORT AND EXPORT

PA Imports from Scotland Annually (in USD)

Pharmaceutical Products	\$1,063,324,150
Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	\$500,339,460
Industrial Machinery, Including Computers	\$275,228,544
Plastics and Articles Thereof	\$145,402,731
Optic, Photo Etc, Medic or Surgical Instrments Etc	\$129,321,560
TOTAL ALL COMMODITIES	\$.1,991,223,917

Source: Wisser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to Scotland Annually (in USD)

Pharmaceutical Products	\$569,907,022
Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	\$236,025,517
Industrial Machinery, Including Computers ...	\$189,791,612
Optic, Photo Etc, Medic Or Surgical Instrments Etc	\$123,517,076
Plastics And Articles Thereof	\$114,318,265
TOTAL ALL COMMODITIES	\$.2,145,007,632

PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT 1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED BUSINESS LOCATIONS EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS & SERVICES MOVING THROUGH PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT FEATURE OUR GREAT OUTDOORS



PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



Hyner View State Park
Clinton County, PA



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