NEW ZEALAND AND PA CONNECTIONS
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

INVESTMENT IN PENNSYLVANIA
New Zealand companies have 40 locations in Pennsylvania providing 7,536 jobs.

✓ 21 or 52% of these companies are manufacturers providing 5,456 jobs.
✓ New Zealand ranks 22nd for the total number of firms and 12th for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>New Zealand</td>
<td>40</td>
<td>7,536</td>
<td>22</td>
<td>12</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 6 NEW ZEALAND-OWNED FIRMS IN PA
- Packaging Holdings Limited
- Fletcher Building Limited
- Mainfreight Limited
- Tgt Limited
- Magritek Holdings Limited
- Aucom Electronics Limited

IMPORT AND EXPORT

PA Imports from New Zealand Annually (in USD)
- Meat And Edible Meat Offal ................. $164,125,843
- Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi ...................... $28,513,660
- Products Of Animal Origin, Nesoi ........ $19,099,442
- Albuminoidal Subst; Modified Starch; Glue; Enzymes ........... $11,831,868
- Fish, Crustaceans & Aquatic Invertebrates ... $8,262,928
TOTAL ALL COMMODITIES .................. $266,027,076

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to New Zealand Annually (in USD)
- Sugars And Sugar Confectionery ............. $13,790,309
- Vehicles, Except Railway or Tramway .......... $9,528,347
- Industrial Machinery, Including Computers ... $8,773,680
- Aircraft, Spacecraft, and Parts Thereof ....... $6,716,118
- Plastics and Articles Thereof ............. $5,767,938
TOTAL ALL COMMODITIES .................. $84,321,156

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.
PENNSYLVANIA
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

$809 BILLION
GROSS DOMESTIC PRODUCT

CUSTOMERS IN 221 COUNTRIES

Exports Support
1.6 MILLION PA JOBS

5,100+ FOREIGN-OWNED
BUSINESS LOCATIONS
EMPLOYING 321,000+ PEOPLE

$1 TRILLION+
GOODS & SERVICES MOVING THROUGH
PA INFRASTRUCTURE

120+ STATE PARKS THAT FEATURE OUR GREAT OUTDOORS

PENNSYLVANIA’S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190

Hyner View State Park
Clinton County, PA