INVESTMENT IN PENNSYLVANIA

Dutch companies have 180 locations in Pennsylvania providing 11,236 jobs.

- 54 or 30% of these companies are manufacturers providing 5,286 jobs.
- The Netherlands ranks 9th for the total number of firms and 9th for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>Netherlands</td>
<td>180</td>
<td>11,236</td>
<td>9</td>
<td>9</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 10 DUTCH-OWNED FIRMS IN PA

- Koninklijke Philips N.V.
- Eurospecialities Foods B.V.
- CNH Industrial N.V.
- CB Poly International Holdings Coöperatief U.A.
- Aegon N.V.
- Coöperatieve Rabobank U.A.
- Randstad N.V.
- Mylan N.V.
- Koninklijke DSM N.V.
- Akzo Nobel N.V.

IMPORT AND EXPORT

PA Imports from Netherlands Annually (in USD)

- Pharmaceutical Products ................. $106,283,933
- Industrial Machinery, Including Computers . $73,726,604
- Optic, Photo Etc, Medic or Surgical Instrmnt Etc ............. $39,888,335
- Cocoa and Cocoa Preparations .............. $32,343,221
- Miscellaneous Edible Preparations ........ $28,308,965

**TOTAL ALL COMMODITIES ................. $492,009,539**

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to Netherlands Annually (in USD)

- Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax ............. $657,000,079
- Pharmaceutical Products ................. $482,339,253
- Optic, Photo Etc, Medic Or Surgical Instrments Etc ............ $213,287,750
- Plastics And Articles Thereof ............. $84,680,640
- Industrial Machinery, Including Computers . $48,855,249

**TOTAL ALL COMMODITIES ................. $1,713,995,460**

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.
PENNSYLVANIA
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

✓ $809 BILLION
GROSS DOMESTIC PRODUCT
✓ CUSTOMERS IN 221 COUNTRIES
✓ EXPORTS SUPPORT
1.6 MILLION PA JOBS
✓ 5,100+ FOREIGN-OWNED
BUSINESS LOCATIONS
EMPLOYING 321,000+ PEOPLE
✓ $1 TRILLION+
GOODS & SERVICES MOVING THROUGH
PA INFRASTRUCTURE
✓ 120+ STATE PARKS THAT
FEATURE OUR GREAT OUTDOORS

PENNSYLVANIA’S STRATEGIC LOCATION
& INFRASTRUCTURE

AN ECONOMIC POWERHOUSE
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190

Hyner View State Park
Clinton County, PA