Pennsylvania WORK SMART, LIVE HAPPY.

MEXICO AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



INVESTMENT IN PENNSYLVANIA

Mexican companies have 64 locations in Pennsylvania providing 18,874 jobs.

- √ 42 or 65% of these companies are manufacturers providing 5,761 jobs.
- Mexico ranks 18th for the total number of firms and 7th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
Mexico	64	18,874	18	7

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 10 MEXICAN-OWNED FIRMS IN PA

- Grupo Bimbo, S.A.B. de C.V.
- Vitro, S.A.B. de C.V.
- Arca Continental, S.A.B. de C.V.
- Gruma, S.A.B. de C.V.
- Grupo Iusa, S.A. de C.V.
- Grupo Proeza, S.A.P.I. de C.V.
- Cemex, S.A.B. de C.V.
- Elementia, S.A.B. de C.V.
- Mexichem, S.A.B. de C.V.
- Gobierno Federal de los Estados Unidos Mexicanos

Service

Manufacturing

IMPORT AND EXPORT

PA Imports from Mexico Annually (in USD)

Vehicles, Except Railway or Tramway\$1,661,382,139
Industrial Machinery,
Including Computers\$1,298,076,506
Electric Machinery Etc;
Sound Equip; TV Equip; Pts\$1,205,094,904
Optic, Photo Etc,
Medic Or Surgical Instrments Etc\$352,752,817
Plastics And Articles Thereof\$270,354,633

TOTAL ALL COMMODITIES\$6,367,697,833

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to Mexico Annually (in USD)

TOTAL ALL COMMODITIES \$4 219 199 801
Vehicles, Except Railway or Tramway, and Parts Etc\$302,944,462
Industrial Machinery, Including Computers
Inorg Chem; Prec & Rare-Earth Met & Radioact Compd\$463,038,357
Plastics And Articles Thereof\$569,826,634
Electric Machinery Etc; Sound Equip; Tv Equip; Pts

Pennsylvania WORK SMART. LIVE HAPPY.

PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- \$809 BILLION
 GROSS DOMESTIC PRODUCT
- CUSTOMERS IN 221 COUNTRIES
- EXPORTS SUPPORT

 1.6 MILLION PA JOBS
- 5,100+ FOREIGN-OWNED
 BUSINESS LOCATIONS
 EMPLOYING 321,000+ PEOPLE
- \$1 TRILLION+ GOODS &
 SERVICES MOVING THROUGH
 PA INFRASTRUCTURE
- 120+ STATE PARKS THAT
 FEATURE OUR GREAT OUTDOORS



PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



