

REPORT TO THE GENERAL ASSEMBLY  
**KEYSTONE INNOVATION ZONE TAX CREDIT  
AND TAX CREDIT SALE PROGRAMS**  
FY 2017-18



Selinsgrove, PA

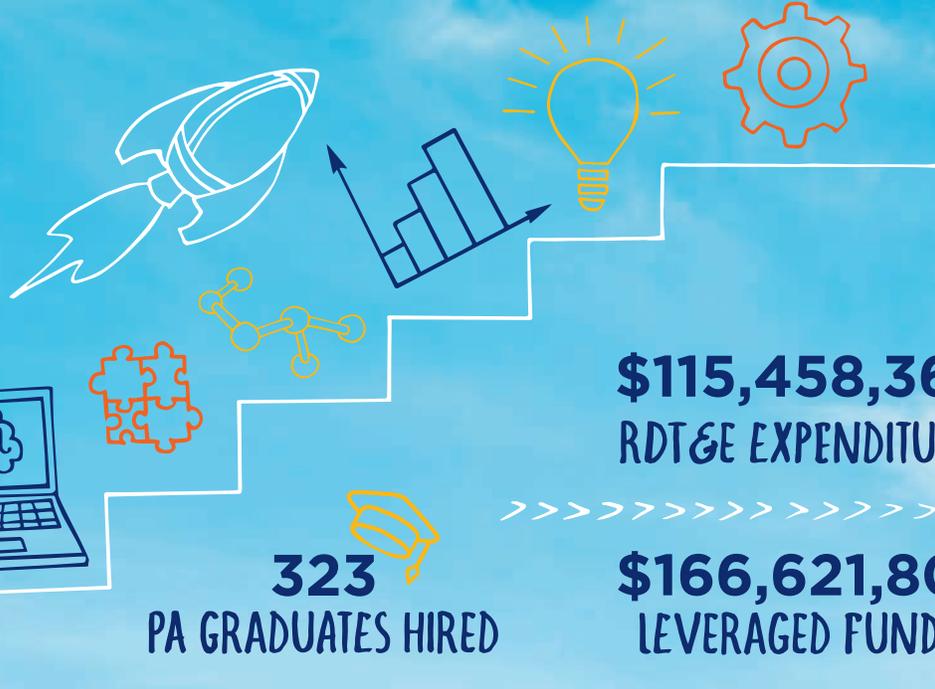
# Keystone Innovation Zone Program

## METRICS

**1,052**  
JOBS CREATED



**2,408**  
JOBS RETAINED



**\$115,458,360**  
RDT&E EXPENDITURES



**\$166,621,804**  
LEVERAGED FUNDING

**323**  
PA GRADUATES HIRED



# PROGRAM OVERVIEW

## WHAT IS A KIZ COMPANY?

- For-profit business entity
- Located within the boundaries of a KIZ
- Less than eight years old
- In a targeted industry sector:
  - Advanced Materials / Diversified Manufacturing
  - Life Sciences
  - Business Services
  - High Technology

*For many aspiring entrepreneurs the biggest hurdle to jump is simple economics. This hurdle is even greater if you plan on starting a company that creates jobs and economic growth. Pennsylvania is uniquely positioned to foster a culture of entrepreneurship because they recognize and respond to these hardships with programs of action. The KIZ tax credit program is a major contributor to this ecosystem that offers tangible help, creating a positive impact on growth and job creation for many business."*

*- M. W. Bloom, President, CRIMEWATCH Technologies*

## FUNDING

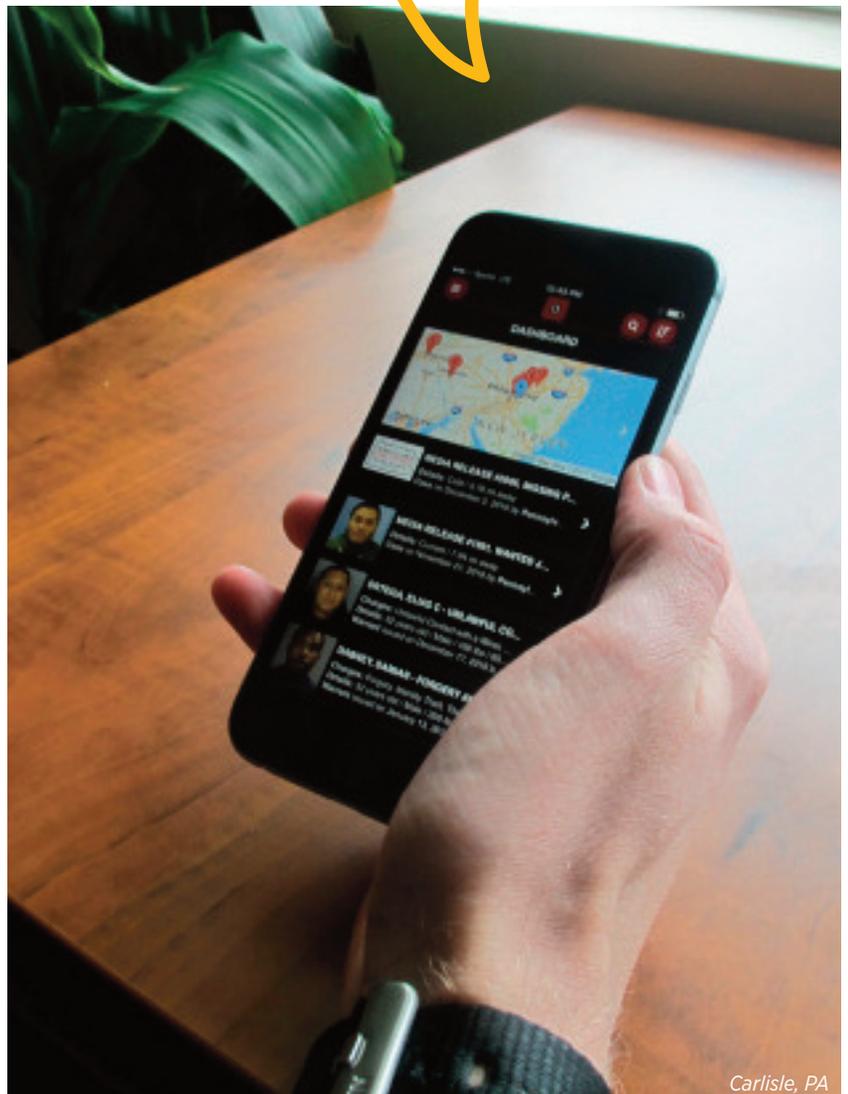
- \$15 million available
- Eligible companies can apply for up to \$100,000 annually
- 2017 application requests exceeded \$18 million
- Maximum prorated award was \$79,905

## HOW TO UTILIZE A KIZ TAX CREDIT?

- Must first be applied to a company's tax liability
- If the awarded credit exceeds a company's liability they may:
  - Carry forward the unused credit
  - Pass the unused credit to the owners or shareholders
  - Apply to sell all or a portion of the remaining credits

## HELPING COMPANIES GROW

- The ability to sell tax credits provides crucial capital to young companies
- Revenue is reinvested to hire new employees, purchase critical machinery, and expand operations



Carlisle, PA

# REGIONAL TAX CREDIT AWARDS

There are 28 Keystone Innovation Zones located throughout Pennsylvania that serve both rural and urban regions. These zones partnered with over 91 institutions of higher education that range from research universities to local community colleges. Each KIZ contains partners from their region that include but are not limited to economic development providers, local governments, financial institutions, and venture capitalists.

## TOTAL TAX CREDIT AWARDS BY REGION

FY 2017-18



<span style="color: blue;">■</span> NORTHWEST	\$1,048,182	<span style="color: purple;">■</span> NORTHEAST	\$2,602,801
<span style="color: lightgreen;">■</span> SOUTHWEST	\$2,474,666	<span style="color: teal;">■</span> SOUTHEAST	\$5,659,843
<span style="color: yellow;">■</span> CENTRAL	\$2,564,347	<span style="color: orange;">■</span> LEHIGH VALLEY	\$650,014

## SUCCESS STORY

### FRESH ROASTED COFFEE

Fresh Roasted Coffee is an online organic coffee and tea retailer based in Central Pennsylvania. Owner and founder Andrew Oakes cites the KIZ tax credits his business received as the fuel that pushed him forward in his enterprise during its early days. Because of the security provided by KIZ, he was able to buy inventory in bulk, purchase a roaster, expand his offerings, and hire more employees — all key steps which exponentially boosted sales and the company's success. Now Certified Organic by the FDA, Fresh Roasted Coffee continues to find increased success in Pennsylvania.



Selinsgrove, PA

## SUCCESS STORY

### CURALATE

Curalate is a digital commerce solutions company based in Philadelphia. Curalate's growth and success in Philadelphia has been made possible in part by the support they've received from the Commonwealth of Pennsylvania through the KIZ program. This funding has allowed them to build the world-class team of engineers, software developers, salespeople, and marketers responsible for the on-line platform which is used by more than 800 e-commerce brands.



Philadelphia, PA

## SUMMARY

The KIZ Tax Credit program continues to be a critical component of Pennsylvania's economic development resources. Over the past ten years, revenue generated from the KIZ Tax Credit Sale program has infused over \$113 million into qualified KIZ companies. The new capital derived from the sale of the unused KIZ Tax Credits has increased the ability of these early-stage companies to grow, hire new employees, and expand to meet the demands of their customers.

### SUCCESS STORY EPIC WEB STUDIOS

Over the years, KIZ funding has enabled Digital Marketing and Design firm Epic Web Studios to expand and grow with emerging trends and technology in their industry. Funding enabled the onboarding of new employees, which in turn allowed Epic Web to expand and diversify its client list and services. Founded as a two-person team exclusively offering website design in 2009 to a single client, Epic Web also now employs 12 people; offers social media, digital marketing, SEO, and web development services; and has more than 300 clients across the country.



Erie, PA

# APPENDIX A

## 2017 KIZ TAX CREDIT AWARDS

Company	KIZ Zone	Award Amount
1SEO.com Inc	Biolaunch 611	\$79,905.00
Opertech Bio, Inc	Biolaunch 611	\$79,905.00
Happenings Media, LLC	Biolaunch 611	\$32,719.00
Akas Tex LLC	Biolaunch 611	\$79,905.00
Oat Foundry, LLC	Biolaunch 611	\$79,905.00
Wazoodle Fabrics LLC	Biolaunch 611	\$52,658.00
Mingl Social, LLC	Biolaunch 611	\$42,719.00
Commerce Drive Entrprise LLC, DBA Numonics	Biolaunch 611	\$24,706.00
Sweet Note Bakery, Inc	Biolaunch 611	\$55,897.00
Horizon Life Chemicals Inc	Biolaunch 611	\$7,854.00
Clutch Holdings, Inc	Biolaunch 611	\$79,905.00
Biltmore Software Solutions Inc	Biolaunch 611	\$79,905.00
Focus Biomolecules, LLC	Biolaunch 611	\$2,583.00
Med Training Solutions, LLC	Biolaunch 611	\$76,734.00
Go2Power LLC	Biolaunch 611	\$79,905.00
Liberty Fox Technologies, LLC	Biolaunch 611	\$38,370.00
Pharmula Laboratories Inc	Biolaunch 611	\$79,905.00
Telefactor Robotics, LLC	Biolaunch 611	\$21,285.00
GLOBO Language Solutions	Biolaunch 611	\$79,905.00
ALS Biopharma, LLC	Bucks County Biotechnology	\$79,905.00
Forge Life Sciences, LLC	Bucks County Biotechnology	\$55,110.00
Fox Chase Chemical Diversity Center, Inc	Bucks County Biotechnology	\$79,905.00
Iview Therapeutics Inc	Bucks County Biotechnology	\$44,877.00
JBS Science, Inc.	Bucks County Biotechnology	\$40,405.00
Gfree Bio LLC	Bucks County Biotechnology	\$79,905.00
Conifer Point Pharmaceuticals LLC	Bucks County Biotechnology	\$69,307.00
U-Screen DX, Inc	Bucks County Biotechnology	\$36,604.00
ImCare Biotech LLC	Bucks County Biotechnology	\$79,905.00
Iteramed Consulting	Bucks County Biotechnology	\$21,043.00
LAM Drug Discovery Consulting	Bucks County Biotechnology	\$5,373.00
Atrin Pharmaceuticals LLC	Bucks County Biotechnology	\$7,990.00
OrthogenRx, Inc	Bucks County Biotechnology	\$79,905.00
Shaffer Technologies, Inc	Erie County	\$79,905.00
weCreate, LLC	Erie County	\$56,811.00
PRX Energy, LLC	Erie County	\$51,861.00
VerticalCloud, LLC	Erie County	\$11,996.00
MoreFrames Animation LLC	Erie County	\$31,575.00
Destination Known LLC Out of the Grey Coffee	Erie County	\$22,904.00
Flagship Multimedia, Inc	Erie County	\$79,905.00
Innovatel, LLC	Erie County	\$79,905.00
Direct Allergy, LLC	Erie County	\$79,905.00
Conduit Technology, LLC	Erie County	\$79,905.00
Kold Draft International, LLC	Erie County	\$67,098.00
RendrFX, Inc	Erie County	\$9,571.00
The Erie Radio Company, LLC	Erie County	\$48,318.00

Menagerie Studio	Erie County	\$10,356.00
ApexDrop, LLC	Erie County	\$19,576.00
Epic Web Studios	Erie County	\$79,905.00
M3 Unmanned Systems	Erie County	\$4,984.00
Murphy Technology Group, DBA Sourcing	Greater Johnstown	\$30,980.00
Para-Coat Technologies, Inc	Greater Johnstown	\$42,409.00
Universal Medical Administration Services, LLC	Greater Johnstown	\$32,816.00
Innovative Tomato, LLC	Greater Johnstown	\$11,985.00
Panther Learning Systems, Inc	Greater Oakland	\$19,768.00
SpiralGen, Inc	Greater Oakland	\$2,213.00
Gecko Robotics, Inc	Greater Oakland	\$79,905.00
Shift Collaborative, LLC	Greater Oakland	\$59,492.00
Pocket Expert, LLC	Greater Oakland	\$52,836.00
PHRQL, Inc	Greater Oakland	\$10,498.00
Forallsecure Inc	Greater Oakland	\$79,905.00
Qualaris Healthcare Solutions Inc	Greater Oakland	\$15,723.00
Mine Vision Systems Inc	Greater Oakland	\$79,905.00
AutoMap, LLC	Greater Oakland	\$79,905.00
Expil, Inc	Greater Oakland	\$79,905.00
Treatspace, Inc	Greater Oakland	\$75,953.00
Thread International PBC, Inc	Greater Oakland	\$79,905.00
Spark Cures, LLC	Greater Oakland	\$32,599.00
Human Motion Technologies, LLC	Greater Oakland	\$79,905.00
Hebi Robotics, Inc	Greater Oakland	\$79,905.00
Nanogriptech, Inc	Greater Oakland	\$79,905.00
NoWait, Inc	Greater Oakland	\$79,905.00
Talented Learning, LLC	Greater Susquehanna	\$36,980.00
MePush, Inc	Greater Susquehanna	\$79,905.00
Mangata, LLC	Greater Susquehanna	\$79,905.00
CDC Software LLC	Greater Susquehanna	\$26,250.00
Fresh Roasted Coffee LLC	Greater Susquehanna	\$79,905.00
Positively Tea LLC	Greater Susquehanna	\$57,359.00
Columbia County Bread	Greater Susquehanna	\$8,645.00
Medtrics Lab LLC	Greater Susquehanna	\$24,469.00
Novipod, LLC	Greater Susquehanna	\$7,043.00
Rayviance, LLC	Greater Susquehanna	\$19,940.00
Bison Analytics LLC	Greater Susquehanna	\$23,808.00
Return Logic, Inc	Harrisburg Market	\$76,151.00
Inbound Marketing, Inc	Harrisburg Market	\$79,905.00
Global Perspectives Training Center	Harrisburg Market	\$79,905.00
Paddington Technology Group LLC	Harrisburg Market	\$79,905.00
Cambridge Zoo Technologies LLC	Harrisburg Market	\$79,905.00
Z-Band IP Systems, Inc	Harrisburg Market	\$79,905.00
SMB Computer Solutions, LLC	Harrisburg Market	\$79,905.00
Vispronet, Inc	Harrisburg Market	\$79,905.00
Red Privet, LLC	Harrisburg Market	\$79,905.00
Bridgesell, LLC	Harrisburg Market	\$8,140.00

Ephyra Group LLC	Harrisburg Market	\$52,704.00
Prescient Medicine Holdings LLC	Harrisburg Market	\$50,808.00
Crimewatch Technologies, Inc	Harrisburg Market	\$6,640.00
Greatist Hits Websites, LLC	Huntingdon County	\$79,905.00
Moglabs USA LLC	Huntingdon County	\$67,044.00
WrightLabs LLC	Huntingdon County	\$61,790.00
WNU Communications, LLC	Huntingdon County	\$79,905.00
CMIT Solutions of Central Pennsylvania	Huntingdon County	\$79,905.00
Dynamic Energy Solutions LLC	i2N Chester County	\$79,905.00
VenatoRx Pharmaceuticals, Inc	I2N Chester County	\$79,905.00
Next Generation Reporting, LLC (dba NextGen Reporting)	I2N Chester County	\$79,905.00
Celero Commercial Solutions LLC	I2N Chester County	\$79,905.00
NextGen Trial Technologies, LLC	i2n Chester County	\$79,905.00
Purispec LLC	i2n Chester County	\$79,905.00
TransSig, Inc	i2n Chester County	\$79,905.00
Theraceutix LLC	i2n Chester County	\$72,581.00
PharmaaCatalyst LLC	i2n Chester County	\$69,085.00
Advanced Plasma Solutions Inc	i2n Chester County	\$79,905.00
PrimBio Research Institute LLC	i2n Chester County	\$6,397.00
Megna Inc	i2n Chester County	\$17,019.00
Unilog Content Solutions LLC	i2n Chester County	\$79,905.00
Brandywine Photonics LLC	i2n Chester County	\$50,098.00
Unifeyed LLC	i2n Chester County	\$33,800.00
Universal Pasteurization Company LLC	i2n Chester County	\$79,905.00
Eigen X, LLC	i2n Chester County	\$79,905.00
Precision Pro Sports LLC	i2n Chester County	\$22,773.00
Curotec, LLC	i2n Delaware County	\$63,683.00
Mika Wireless Services, Inc	I-99 Innovation Corridor	\$41,383.00
Tzero R&D, LLC	I-99 Innovation Corridor	\$6,554.00
Biomagnetic Solutions, LLC	I-99 Innovation Corridor	\$79,905.00
Nascent Devices, Inc.	I-99 Innovation Corridor	\$17,863.00
Solid State Ceramics	I-99 Innovation Corridor	\$54,091.00
Nova 6, LLC	I-99 Innovation Corridor	\$17,358.00
M-Mech Defense, Inc	I-99 Innovation Corridor	\$77,707.00
Piezo Energy, Inc	I-99 Innovation Corridor	\$39,952.00
Prescient Weather, LTD	I-99 Innovation Corridor	\$79,905.00
Professional Staffing Solutions, LLC	I-99 Innovation Corridor	\$18,099.00
Railroad City Brewing Company	I-99 Innovation Corridor	\$24,263.00
Aleo BME, Inc	I-99 Innovation Corridor	\$2,163.00
Lasers For Innovative Solutions LLC	I-99 Innovation Corridor	\$79,905.00
Warners Innovations Solutions	I-99 Innovation Corridor	\$70,317.00
Chromatan, Inc	I-99 Innovation Corridor	\$61,244.00
DARTdrones LLC	Lackawanna County	\$79,905.00
Signallamp Health LLC	Lackawanna County	\$79,905.00
ChannelApe LLC	Lackawanna County	\$27,509.00
Keystone Technology Consulting, LLC	Lackawanna County	\$23,685.00

My College Roomie LLC	Lackawanna County	\$20,813.00
Conxx Pennsylvania, Inc	Lackawanna County	\$79,905.00
Chunga LLC	Lackawanna County	\$53,936.00
twobytwo Solutions LLC	Lackawanna County	\$59,094.00
Note Fragrances, Inc	Lackawanna County	\$24,300.00
Adil Analytics Inc	Lackawanna County	\$79,905.00
Advanced Design LLC	Lackawanna County	\$79,905.00
IP Support LLC	Lackawanna County	\$79,905.00
Payroll Command LLC	Lackawanna County	\$79,905.00
Networkably LLC	Lackawanna County	\$79,905.00
Automated Equity LLC	Lackawanna County	\$79,905.00
Predictable Property LLC	Lackawanna County	\$79,905.00
Posture Interactive LTD	Lackawanna County	\$76,445.00
iQ Product Design LLC	Lackawanna County	\$26,698.00
KBJ Capital LP	Luzerne County	\$79,905.00
Appek Mobiles Apps LLC	Luzerne County	\$23,226.00
Refer Local Business Pages LLC	Luzerne County	\$42,656.00
Digital ROI Inc	Luzerne County	\$12,770.00
2CGs Technology, LLC	Luzerne County	\$79,905.00
A 24-7 Solution, Inc	Luzerne County	\$26,165.00
BSKM Law LLC	Luzerne County	\$29,381.00
Hot Igloo LLC	Luzerne County	\$12,878.00
HSM Real Estate Services LLC	Luzerne County	\$79,382.00
Penn3D, LLC	Luzerne County	\$39,854.00
WSPC Communications Inc	Luzerne County	\$79,905.00
LSEO LLC	Luzerne County	\$78,341.00
Innaventure LLC	Luzerne County	\$79,905.00
United Glass LLC	Luzerne County	\$79,905.00
Connection Energy LLC	Luzerne County	\$69,942.00
Refer Local Classifieds LLC	Luzerne County	\$79,905.00
Keystone Energy Solar Services LLC	Luzerne County	\$25,356.00
DV LV Limited, dba Innovate Train Perform	Luzerne County	\$2,900.00
Krypton Design LLC dba Kraken Boardsports	Luzerne County	\$1,014.00
VOAB Communications LLC	Luzerne County	\$10,391.00
Bright Solutions Management Group Inc	Luzerne County	\$79,905.00
Crimson Advisors	Luzerne County	\$70,684.00
Downtown Digital Marketing, LLC	Luzerne County	\$26,715.00
Bravo Digital Media LLC	Luzerne County	\$21,066.00
Liquid Sky Marketing Inc	Luzerne County	\$49,141.00
Prime Restaurant Solutions Inc	Luzerne County	\$29,104.00
GLB Industries	Luzerne County	\$77,979.00
Tercera Scientific LLC	Luzerne County	\$79,905.00
Nash Marketing	Luzerne County	\$16,617.00
Venture Greatly, LLC	Luzerne County	\$57,703.00
Revere Ad, LLC	Luzerne County	\$48,766.00
Pipedream Marketing, Inc	Northwest Lancaster	\$79,905.00
Ernst Biomass LLC	Northwest PA	\$9,005.00

Luxtech, LLC	Philadelphia Navy Yard	\$79,905.00
Industrial Metals Manufacturing, LLC	Philadelphia Navy Yard	\$79,905.00
Rhoads Marine Industries, Inc	Philadelphia Navy Yard	\$79,905.00
Gibraltar IT, LLC	Philadelphia Navy Yard	\$66,968.00
Diamond Kinetics, Inc	Pittsburgh Central	\$73,418.00
Birdbrain Technologies, LLC	Pittsburgh Central	\$79,905.00
Savage Visual Effects, LLC	Pittsburgh Central	\$79,905.00
ProFromGo Internet Marketing, LLC	Pittsburgh Central	\$31,626.00
Showclix, Inc	Pittsburgh Central	\$79,905.00
Social Media Information, LLC	Pittsburgh Central	\$52,718.00
Trademark Vision USA, LLC	Pittsburgh Central	\$79,905.00
Code and Supply Company, LLC	Pittsburgh Central	\$79,905.00
Builder Code Works, LLC	Pittsburgh Central	\$53,422.00
Seekahoo	Pittsburgh Central	\$4,827.00
FarmFan, LLC	Pittsburgh Central	\$15,810.00
Digital Dream Labs, LLC	Pittsburgh Central	\$79,905.00
Webkite, Inc	Pittsburgh Central	\$66,184.00
Rubitection, Inc	Pittsburgh Central	\$56,282.00
Ezra Digital	Pittsburgh Central	\$55,400.00
Shtrands Co	Pittsburgh Central	\$3,606.00
Forever, Inc	Pittsburgh Central	\$79,905.00
Inquiri, LLC	Pittsburgh Central	\$79,905.00
The Rainmaker Group - Rent Jungle, LLC	Pittsburgh Central	\$61,471.00
SPL Consulting, LLC	Pittsburgh Central	\$76,318.00
TurnKey Taxes, Inc	Pittsburgh Central	\$47,137.00
Environmental Monitoring Tech, Inc	Pittsburgh Central	\$4,794.00
FutureDerm, Inc	Pittsburgh Central	\$74,181.00
Roadrunner Recycling, Inc	Pittsburgh Central	\$79,905.00
Velocity Robotics, Inc	Pittsburgh Central	\$10,195.00
Proud Development Enterprises, LLC	Pocono Mountains	\$15,006.00
Stellar Technology Solutions, LLC	Pocono Mountains	\$79,905.00
Unify Interactive	Pocono Mountains	\$51,635.00
Solid Innovations LLC	Pocono Mountains	\$38,583.00
Vacuum Works LLC	Pocono Mountains	\$4,763.00
Marathon Studios, Inc	Pocono Mountains	\$6,891.00
TickChek LLC	Pocono Mountains	\$11,073.00
Cryoconcepts, LP	Southside Bethlehem	\$79,905.00
Bonn Place Brewing, Inc	Southside Bethlehem	\$46,199.00
NeatCap Medical LLC	Southside Bethlehem	\$22,693.00
NextShift, LLC	Southside Bethlehem	\$79,905.00
viihealth, Inc	Southside Bethlehem	\$79,905.00
InnovForm Therapeutics LLC	Southside Bethlehem	\$6,762.00
Dynaccess LTD	Southside Bethlehem	\$59,268.00
MindMe, Inc	Southside Bethlehem	\$26,368.00
Map Decisions LLC	Southside Bethlehem	\$4,664.00
Soltech Solutions LLC	Southside Bethlehem	\$7,937.00
Hatch Labs LLC	Southside Bethlehem	\$28,552.00

TMS Holdings LLC	Tri-County	\$64,887.00
Oncocoetics, Inc	University City	\$79,905.00
Yorn LLC	University City	\$52,912.00
CytoVas, LLC	University City	\$79,905.00
LignaMed, LLC	University City	\$79,905.00
Torchlight Technology Company	University City	\$79,905.00
Biomeme, Inc	University City	\$79,905.00
Zodiac Inc.	University City	\$79,905.00
VeryApt Inc.	University City	\$58,418.00
Legal Science Parnters, LLC	University City	\$79,905.00
Chatterblast Media, LLC	University City	\$79,905.00
AgileSwitch, LLC	University City	\$79,905.00
Sidecar Interactive, Inc	University City	\$79,905.00
Cognitive Operational Systems, Inc	University City	\$79,905.00
Guiding Technologies Corporation	University City	\$33,182.00
Idea Evolver, LLC	University City	\$79,905.00
A View From My Seat LLC	University City	\$5,280.00
Discount Drug Network LLC	University City	\$79,905.00
LifeVest Health Inc dba Life.io	University City	\$79,905.00
Setvi	University City	\$79,905.00
Vistar Media Inc	University City	\$38,890.00
Guru Technologies, Inc	University City	\$79,905.00
Optofluidics Inc	University City	\$79,905.00
Just Print It	University City	\$2,624.00
Grand Round Table, Inc	University City	\$17,632.00
RKI Apps Inc	University City	\$46,300.00
Neomind Labs, LLC	University City	\$49,208.00
PolyCore Therapeutics LLC	University City	\$4,280.00
Curalate, Inc	University City	\$77,514.00
Phelix Therapeutics LLC	University City	\$79,905.00
Asset-Map LLC	University City	\$79,905.00
Cloudmine Inc	University City	\$79,905.00
Smart Deduct Inc dba Perpay	University City	\$79,905.00
Lamps.com Inc	University City	\$79,905.00
Invisible Sentinel Inc	University City	\$79,905.00
Practice XYZ Inc fka ApprenNet Inc	University City	\$79,905.00
Arcweb Technologies, LLC	University City	\$79,905.00
Indoor Sky, LLC	Williamsport/Lycoming	\$41,857.00
The R.A.T.E Company, LLC	Williamsport/Lycoming	\$7,245.00
Safeguard Structures, LLP	Williamsport/Lycoming	\$79,905.00

**\$14,919,948.00**

# APPENDIX B

## 2017 ENTITIES THAT ACQUIRED KIZ TAX CREDITS

Buyer	Amount of Tax Credit	Applications Approved
Akhil Jay Khanna	\$850.04	1
Alex Urevick-Ackelsberg	\$5,928.00	1
Ali Moshirfar, MD	\$59.74	1
Allen Pettee, MD	\$19.91	1
American National Insurance Company	\$9,542.00	2
American National Property and Casualty Company	\$102,344.00	2
Anthony Walega	\$19.91	1
Apple Inc	\$160,756.00	4
Armstrong Utilities Inc	\$342,470.00	8
Atlas Holdings, LLC	\$19.91	1
Babak Barcohana	\$39.83	1
Barbara Spotts	\$406.00	1
Barry M Fell	\$850.04	1
Boscovs Inc	\$1,056,067.00	17
Carriage Pennsylvania Holdings, Inc	\$36,614.00	1
Chad McComsey	\$1,957.00	1
Charles Edwards	\$179.19	1
Christina R. Cook	\$79.66	1
Christopher Reese	\$1,149.00	1
Community Bank	\$232,099.00	5
Daniel J. Rhoads, Jr.	\$55,000.00	1
Daniel Ritterman	\$22,810.00	1
David Zimmerman	\$1,957.00	1
Denis Sinelnikov	\$3,058.00	2
DQE Systems, Inc	\$111,065.00	2
Dr. David Hungerford	\$119.44	1
Duquesne Light Company	\$302,423.00	9
Edwin Wagner	\$19.91	1
Eric Tallman	\$859.00	1
Estate of William Scranton	\$1,643.00	1
Fidelity Deposit & Discount Bank	\$100,000.00	1
First Commonwealth Bank	\$877,017.00	17
Flowserve US Inc	\$99,998.00	1
FNCB Bank	\$125,719.00	2
Fulton Bank NA	\$165,170.00	2
Geoffrey Speicher	\$2,246.00	1
Aaron LW Fang	\$257.00	1
Adrian CW Fang	\$257.00	1
Heidi E Grumwald	\$6,000.00	1
Ira Fedder, MD	\$39.83	1
J. Kenneth Moritz	\$11,085.00	1
Jitendra Vyas	\$9.94	1
Jody Hamilton	\$5,928.00	1
Joelle A. Leh	\$6,260.00	2
John H. Tippins	\$11,700.00	1
John L Walega, Jr.	\$19.91	1
John T. Leh	\$6,260.00	2

John Munley	\$1,321.00	1
John Walega	\$19.91	1
Jonathan Dejong	\$2,000.00	1
Jonathon Beschen	\$2,000.00	1
Joseph Ciotola	\$19.91	1
Karen Rzepecki	\$1,102	1
Karie Craig	\$21,113.00	1
Kimberly Wylam	\$743.00	1
L. Brett Babat	\$79.66	1
L. Peter Frieder Jr	\$1,643.00	1
Lance Bachman	\$33,008.00	1
Lester A. Zuckerman	\$39.83	1
Marc W Hungerford, MD	\$1,009.19	1
Margaret S. Lee	\$1,650.00	1
Mark A. Rose	\$625.00	1
Mark Fleisher	\$515.00	1
Mark Kraenbring	\$1,691.00	1
Massachusetts Mutal Life Insurance Company	\$493,744.00	6
Matthew Hummel	\$5,479.00	1
Matthew Sweitzer	\$619.00	1
Michael Campo	\$18,922.00	1
Michael Insalaco	\$5,269.00	1
Michael Kansky	\$28,385.00	1
Michael Khavinson	\$35,977.00	1
Mutual Benefit Insurance Company	\$752,375.00	12
Nestle Purina Petcare Company	\$3,808,914.00	63
Neubauer Holdings, LLC	\$238.93	1
Nicholas A Mudgett	\$341.00	1
Parker Yochim	\$10,000.00	1
Paul C. Pappademos	\$19.91	1
Paul Geist	\$6,400.00	1
Peter J. Muth	\$1,231.00	1
Prabaal Dey	\$19.91	1
Rahul C Prakash	\$9.94	1
Recreational Equipment, Inc	\$58,577.00	1
Richard Hallock	\$39.83	1
Richard Siegel	\$19,485.00	1
Robert Adams	\$3,104.00	1
Rose Lackenmier	\$859.00	1
S&T Bank	\$867,155.00	18
Sam Zeitlan	\$11,003.00	1
Scott C. Burris	\$7,350.00	1
Scott Stiner	\$7,000.00	1
Selective Insurance Company of South Carolina	\$142,578.00	2
Selective Insurance Company of the Southeast	\$330,142.00	5
Selective Way Insurance Company	\$82,585.00	1
Sethi Navinder	\$79.66	1
Skylar Venture Capital, LLC	\$39.83	1

Steve Bogush	\$1,804.00	1
Steven M Teeny	\$39.83	1
Stewart Title Guaranty Company	\$291,652.00	5
The Sherwin-Williams Company	\$288,045.00	4
Theodore R. Janeczek	\$19.91	1
Thomas G. Speicher	\$6,838.00	1
Thomas H. Wilson	\$3,364.00	1
Thomas V Whitten	\$39.83	1
Timothy Speicher	\$2,213.00	1
TMC Investment Company	\$11,085.00	1
Todd Plummer	\$1,859.00	1
Tom Lauwers	\$7,444.00	1
Troy Hess	\$258.00	1
Verizon Americas, Inc	\$505,833.00	7
William Craig	\$20,286.00	1
William H. Tippins	\$11,700.00	1
William P Cook	\$79.66	1

\$11,787,245.12
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