Pennsylvania
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# JAPAN AND PA CONNECTIONS

## OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

## INVESTMENT IN PENNSYLVANIA

Japanese companies have 407 locations in Pennsylvania providing 21,595 jobs.

- ☑ 117 or 28% of these companies are manufacturers providing 12,509 jobs.
- ☑ Japan ranks 5th for the total number of firms and 4th for the total number of jobs in Pennsylvania.

| Country | # of Firms | # of Jobs | Rank # of Firms | Rank # of Jobs |
|---|---|---|---|---|
| England | 793 | 49,382 | 1 | 1 |
| Germany | 718 | 41,774 | 2 | 2 |
| Canada | 580 | 15,829 | 3 | 8 |
| France | 433 | 40,738 | 4 | 3 |
| **Japan** | **407** | **21,595** | **5** | **4** |

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.*

## TOP 10 JAPANESE-OWNED FIRMS IN PA

- Ricoh Company, Ltd.
- Olympus Corporation
- Tokio Marine Holdings, Inc.
- Hitachi, Ltd.
- Azbil Corporation
- Komatsu, Ltd.
- Softbank Group Corp.
- Asahi Kasei Corporation
- Ebara Corporation
- Sanwa Holdings Corporation

**Service** **Manufacturing**

## IMPORT AND EXPORT

### PA Imports from Japan Annually *(in USD)*

Optic, Photo Etc, Medic Or Surgical Instrments Etc ..... $543,119,640

Pharmaceutical Products ..... $527,434,104

Industrial Machinery, Including Computers .. $377,898,497

Electric Machinery Etc; sound Equip; Tv Equip; Pts ..... $243,309,473

Vehicles, Except Railway or Tramway, and Parts Etc ..... $92,646,197

**TOTAL ALL COMMODITIES ..... $2,353,690,322**

*Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.*

### PA Exports to Japan Annually *(in USD)*

Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax ..... $643,931,017

Vehicles, Except Railway or Tramway, and Part Etc ..... $259,984,858

Optic, Photo Etc, Medic or Surgical Instrments Etc ..... $231,018,939

Inorg Chem; Prec & Rare-Earth Met & Radioact Compd ..... $133,726,884

Pharmaceutical Products ..... $121,695,928

**TOTAL ALL COMMODITIES ..... $2,152,326,680**

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# PENNSYLVANIA
## OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ☑ $809 BILLION GROSS DOMESTIC PRODUCT
- ☑ CUSTOMERS IN 221 COUNTRIES
- ☑ EXPORTS SUPPORT 1.6 MILLION PA JOBS
- ☑ 5,100+ FOREIGN-OWNED BUSINESS LOCATIONS EMPLOYING 321,000+ PEOPLE
- ☑ $1 TRILLION+ GOODS & SERVICES MOVING THROUGH PA INFRASTRUCTURE
- ☑ 120+ STATE PARKS THAT FEATURE OUR GREAT OUTDOORS

*Hyner View State Park*
*Clinton County, PA*

## PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

### AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

**For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190**

pennsylvania
DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT

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