INVESTMENT IN PENNSYLVANIA

Indian companies have 64 locations in Pennsylvania providing 1,790 jobs.

- 20 or 42% of these companies are manufacturers providing 763 jobs.
- India ranks 17th for the total number of firms and 27th for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>India</td>
<td>64</td>
<td>1,790</td>
<td>17</td>
<td>27</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 10 INDIAN-OWNED FIRMS IN PA

- HCL Technologies Limited
- Sun Pharmaceutical Industries Limited
- Bilcare Limited
- Torrent Private Limited
- Everest Kanto Cylinder Limited
- Wipro Limited
- Pidilite Industries Limited
- Tata Steel Limited
- Cadila Healthcare Limited
- Piramal Enterprises Limited

IMPORT AND EXPORT

PA Imports from India Annually (in USD)

- Pharmaceutical Products: $340,622,741
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts: $216,365,184
- Organic Chemicals: $171,525,873
- Miscellaneous Chemical Products: $163,026,979
- Apparel Articles And Accessories, Not Knit Etc: $151,540,022

TOTAL ALL COMMODITIES: $1,775,682,963

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to India Annually (in USD)

- Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax: $392,727,642
- Aircraft, Spacecraft, and Parts Thereof: $252,146,549
- Railway or Tramway Stock Etc; Traffic Signal Equip: $227,728,845
- Industrial Machinery, Including Computers: $83,427,087
- Optic, Photo Etc, Medic or Surgical Insments Etc: $64,939,821

TOTAL ALL COMMODITIES: $1,352,042,634

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.
Pennsylvania Office of International Business Development


Pennsylvania's Strategic Location & Infrastructure

An Economic Powerhouse
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

Moving at the Speed of Business
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

Perfectly Located
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

Working Smart. Living Happy.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190