GERMANY AND PA CONNECTIONS
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

INVESTMENT IN PENNSYLVANIA
German companies have 718 locations in Pennsylvania providing 41,774 jobs.

255 or 35% of these companies are manufacturers providing 27,440 jobs.

Germany ranks 2nd for the total number of firms and 2nd for the total number of jobs in Pennsylvania.

Country | # of Firms | # of Jobs | Rank # of Firms | Rank # of Jobs
--- | --- | --- | --- | ---
England | 793 | 49,382 | 1 | 1
Germany | 718 | 41,774 | 2 | 2
Canada | 580 | 15,829 | 3 | 8
France | 433 | 40,738 | 4 | 3
Japan | 407 | 21,595 | 5 | 4

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

Top 10 German-Owned Firms in PA
- Bayer AG
- Bosch Rexroth Corp
- Siemens AG
- Ludwig G. Braun GmbH
- Deutsche Post AG
- SAP SE
- Bertelsmann Stiftung
- OSRAM Licht AG
- Kloeckner Metals Corp
- Covestro

TOP 10 GERMAN-OWNED FIRMS IN PA

PIE CHARTS

IMPORT AND EXPORT

PA Imports from Germany Annually (in USD)
- Pharmaceutical Products: $1,771,381,798
- Industrial Machinery, Including Computers: $1,201,384,454
- Optic, Photo Etc, Medic Or Surgical Instrments Etc: $578,360,433
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts: $525,601,881
- Vehicles, Except Railway Or Tramway, And Parts Etc: $287,870,200

TOTAL ALL COMMODITIES: $5,785,046,602

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2018.

PA Exports to Germany Annually (in USD)
- Optic, Photo Etc, Medic Or Surgical Instrments Etc: $262,996,381
- Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin: $174,743,812
- Industrial Machinery, Including Computers: $157,396,263
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts: $127,683,643
- Plastics and Articles Thereof: $81,006,541

TOTAL ALL COMMODITIES: $1,375,045,852

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2018.
PENNSYLVANIA
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

✓ $809 BILLION
  GROSS DOMESTIC PRODUCT

✓ CUSTOMERS IN 221 COUNTRIES

✓ EXPORTS SUPPORT
  1.6 MILLION PA JOBS

✓ 5,100+ FOREIGN-OWNED
  BUSINESS LOCATIONS
  EMPLOYING 321,000+ PEOPLE

✓ $1 TRILLION+ GOODS &
  SERVICES MOVING THROUGH
  PA INFRASTRUCTURE

✓ 120+ STATE PARKS THAT
  FEATURE OUR GREAT OUTDOORS

PENNSYLVANIA’S STRATEGIC LOCATION
& INFRASTRUCTURE

AN ECONOMIC POWERHOUSE
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190