

# FRANCE AND PA CONNECTIONS

## OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



### INVESTMENT IN PENNSYLVANIA

French companies have 433 locations in Pennsylvania providing 40,738 jobs.

- ✓ 112 or 25% of these companies are manufacturers providing 15,687 jobs.
- ✓ France ranks 4th for the total number of firms and 3rd for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
<b>France</b>	<b>433</b>	<b>40,738</b>	<b>4</b>	<b>3</b>
Japan	407	21,595	5	4

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.*

### TOP 10 FRENCH-OWNED FIRMS IN PA

- L'air Liquide Societe Anonyme Pour L'etude Et L'exploitation Des Procedes Georges Claude
- Compagnie De Saint-Gobain
- Wendel
- Arkema
- Sanofi
- Suez
- Agence Des Participations De L'etat
- Total Sa
- Societe De Negoce Et De Participation
- Schneider Electric Se

■ Service

■ Manufacturing

### IMPORT AND EXPORT

#### PA Imports from France Annually (in USD)

Pharmaceutical Products	.....\$347,864,777
Electric Machinery Etc; Sound Equip;	
Tv Equip; Pts	.....\$198,282,036
Industrial Machinery,	
Including Computers	.....\$146,232,594
Plastics And Articles Thereof	.....\$97,960,388
Miscellaneous Chemical Products	.....\$71,012,897
<b>TOTAL ALL COMMODITIES</b>	<b>.....\$1,326,902,247</b>

*Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.*

#### PA Exports to France Annually (in USD)

Mineral Fuel, Oil Etc.;	
Bitumin Subst; Mineral Wax	.....\$105,833,629
Optic, Photo Etc,	
Medic Or Surgical Instrments Etc	.....\$74,953,053
Pharmaceutical Products	.....\$71,670,975
Electric Machinery Etc;	
Sound Equip; Tv Equip; Pts	.....\$60,682,783
Industrial Machinery, Including Computers	..\$54,639,579
<b>TOTAL ALL COMMODITIES</b>	<b>.....\$624,004,335</b>

# PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT 1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED BUSINESS LOCATIONS EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS & SERVICES MOVING THROUGH PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT FEATURE OUR GREAT OUTDOORS



## PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

### AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

**For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190**



Hyner View State Park  
Clinton County, PA



12/09/2019