INVESTMENT IN PENNSYLVANIA
Brazilian companies have 19 locations in Pennsylvania providing 3,001 jobs.

✓ 13 or 68% of these companies are manufacturers providing 2,945 jobs.
✓ Brazil ranks 28th for the total number of firms and 21st for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>Brazil</td>
<td>19</td>
<td>3,001</td>
<td>28</td>
<td>21</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 10 BRAZILIAN-OWNED FIRMS IN PA
- JBS S/A
- Jelcino de Christo Rodriquescearia
- Metalúrgica Gerdau S/A.
- Braskem S/A
- Marfrig Global Foods S/A.
- União Federal
- Natura Cosméticos S/A
- Brasil Warrant Administração de Bens e Empresas S/A
- Glezio Rocha Advogados Associados
- Lenzi e Fernandes, Advogadas

IMPORT AND EXPORT

PA Imports from Brazil Annually (in USD)
- Iron and Steel ........................................... $213,541,171
- Wood Pulp Etc, Recvd (Waste & Scrap)
  Ppr & Pprbd ............................................. $185,820,266
- Mineral Fuel, Oil Etc.; Bitumin Subst;
  Mineral Wax ............................................ $116,879,157
- Rubber and Articles Thereof .................... $70,971,531
- Base Metals Nesoi; Cermets;
  Articles Thereof ................................... $67,869,334

TOTAL ALL COMMODITIES ............................... $1,187,664,293

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to Brazil Annually (in USD)
- Mineral Fuel, Oil Etc.; Bitumin Subst;
  Mineral Wax ............................................ $347,196,570
- Pharmaceutical Products ....................... $112,747,771
- Vehicles, Except Railway or Tramway,
  and Parts Etc ......................................... $97,415,430
- Electric Machinery Etc; Sound Equip;
  Tv Equip; Pts ......................................... $72,209,849
- Optic, Photo Etc,
  Medic or Surgical Instrments Etc ............. $52,221,477

TOTAL ALL COMMODITIES ................................. $949,695,578

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.
PENNSYLVANIA
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

$809 BILLION
GROSS DOMESTIC PRODUCT

CUSTOMERS IN 221 COUNTRIES

EXPORTS SUPPORT
1.6 MILLION PA JOBS

5,100+ FOREIGN-OWNED
BUSINESS LOCATIONS
EMPLOYING 321,000+ PEOPLE

$1 TRILLION+ GOODS &
SERVICES MOVING THROUGH
PA INFRASTRUCTURE

120+ STATE PARKS THAT
FEATURE OUR GREAT OUTDOORS

PENNSYLVANIA’S STRATEGIC LOCATION
& INFRASTRUCTURE

AN ECONOMIC POWERHOUSE
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland.Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190