AUSTRALIA AND PA CONNECTIONS
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

INVESTMENT IN PENNSYLVANIA
Australian companies have 89 locations in Pennsylvania providing 3,587 jobs.

✓ 20 or 22% of these companies are manufacturers providing 1,252 jobs.

✓ Australia ranks 11th for the total number of firms and 17th for the total number of jobs in Pennsylvania.

<table>
<thead>
<tr>
<th>Country</th>
<th># of Firms</th>
<th># of Jobs</th>
<th>Rank # of Firms</th>
<th>Rank # of Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>England</td>
<td>793</td>
<td>49,382</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Germany</td>
<td>718</td>
<td>41,774</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Canada</td>
<td>580</td>
<td>15,829</td>
<td>3</td>
<td>8</td>
</tr>
<tr>
<td>France</td>
<td>433</td>
<td>40,738</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>Australia</td>
<td>89</td>
<td>3,587</td>
<td>11</td>
<td>17</td>
</tr>
</tbody>
</table>

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 10 AUSTRALIAN-OWNED FIRMS IN PA
- Worleyparsons Limited
- CSL Limited
- Brickworks Ltd
- Flight Centre Travel Group Limited
- Boral Limited
- Amcor Ltd
- Pacific Equity Partners Pty Limited
- Brambles Limited
- Macquarie Group Limited
- Incitec Pivot Limited

IMPORT AND EXPORT

PA Imports from Australia Annually (in USD)
- Meat And Edible Meat Offal ............. $434,538,551
- Products of Animal Origin, Nesoi ...........$22,922,573
- Special Classification Provisions, Nesoi ......$20,419,407
- Vehicles, Except Railway or Tramway, And Parts Etc .................$19,924,597
- Ships, Boats And Floating Structures ......$12,825,053
**TOTAL ALL COMMODITIES .............$632,040,978

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to Australia Annually (in USD)
- Industrial Machinery, Including Computers ....$98,651,185
- Optic, Photo Etc, Medic or Surgical Instruments Etc ..........$72,346,176
- Pharmaceutical Products ...................... $62,114,321
- Vehicles, Except Railway or Tramway, And Parts Etc ...........$51,213,552
- Electric Machinery Etc; Sound Equip; Tv Equip; Pts ......................$46,893,442
**TOTAL ALL COMMODITIES ...................$522,451,977

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.
PENNSYLVANIA
OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

$809 billion Gross Domestic Product
Customers in 221 countries
Exports support 1.6 million PA jobs
5,100+ foreign-owned business locations employing 321,000+ people
$1 trillion+ goods & services moving through PA infrastructure
120+ state parks that feature our great outdoors

PENNSYLVANIA’S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE
Our economy is the 18th largest in the world, with a GDP that’s comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS
We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED
We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.
Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation’s top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country’s top 50 universities — including the nation’s top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190