

**Pennsylvania**  
WORK SMART. LIVE HAPPY.

#BeHappyInPA

# WELCOME TO PENNSYLVANIA.

You often hear that you can't have it all,  
but in Pennsylvania, you'll start believing you can.

Pennsylvania's founding principles of freedom, tolerance, and innovation — first established by William Penn — have echoed throughout our history and growth as a commonwealth, and continue to guide our progress today. Every year, millions boldly pursue — and find — their happiness here, taking to heart the spirit of the words proclaimed in the Declaration of Independence. Our rich history certainly plays a large factor, but our success ultimately comes down to the welcoming, visionary, and driven residents who live and work here.

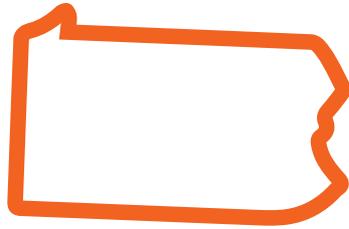




A young child with curly red hair, wearing a blue t-shirt and dark shorts, is running on a beach at sunset. The child is captured from the back, splashing through shallow water. The background shows the ocean and a warm, golden sunset sky. The text is overlaid on the left side of the image.

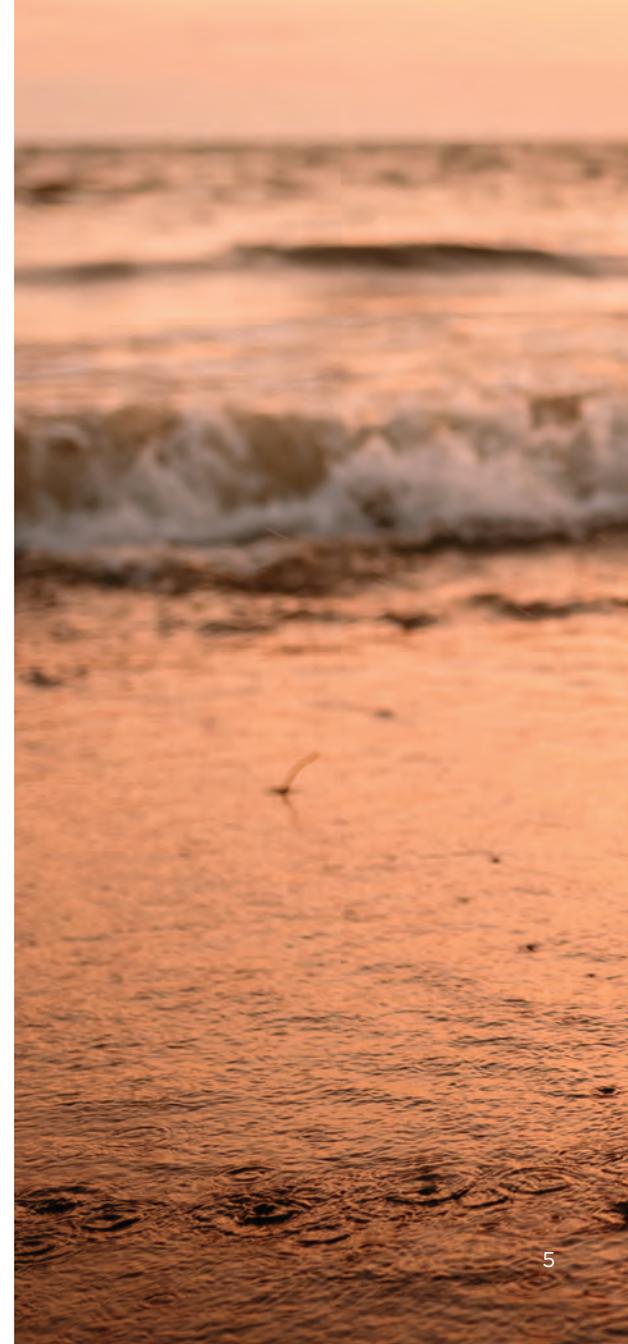
PENNSYLVANIA.  
WORK SMART.  
LIVE HAPPY.

≡ WHO WE ARE ≡



**Pennsylvania is leading the way for successful businesses and communities with innovation, imagination, and a legendary can-do spirit.**

Pennsylvanians are innovators, from Ben Franklin through the talent behind today's robotics and health sciences startups. The global economy demands fast-paced innovation at all levels, and Pennsylvania is getting the job done — from pioneering the latest technological and scientific advances and developing collaborative support networks for early-stage entrepreneurs, to pursuing smart, creative approaches to community development and workforce training.





WE ARE AN  
ECONOMIC  
POWERHOUSE.

## ECONOMY



Pennsylvania's robust economy rivals the size of many countries and offers all the amenities of such, but our business climate remains approachable, supportive, and personal.

Our economic size and diversity ensure stability and provide the resources and cost-effective access businesses need to grow.

- ✓ *19th largest economy in the world, with a GDP that's comparable to Turkey and larger than Saudi Arabia and Switzerland*
- ✓ *Economic density, diversity, and localization provide cost-effective access to critical supply chains*
- ✓ *#1 in the Northeast*  
*– Site Selection Magazine's 2017 Prosperity Cup*
- ✓ *MarketWatch ranked 6 Pennsylvania cities in its 2015 top 100 list of America's Most Business-Friendly Cities*
- ✓ *Pittsburgh #1 on Inc's List of 6 Best Cities to Start a Business*
- ✓ *According to Entrepreneur magazine, State College (PA) is one of the "15 Best U.S. Cities for Entrepreneurs to Live and Launch"*



# WE WORK SMART.

*Urban Outfitters,  
Philadelphia, PA*



**Our workforce is characterized by a special combination of education, experience, and curiosity, and is driven by our legendary can-do spirit.**

As a result, new technology is being discovered and developed every day. It's in our DNA. Pennsylvanians built this nation, and that spirit and drive — and our state's founding principles of openness and tolerance — continue to push their work and abilities to new heights.

- ✓ *6.4 million-strong workforce*
- ✓ *Ranks in the top 10 states for technology and innovation*
- ✓ *8th largest tech employment nationally*
- ✓ *Ranks in top 10 of states for STEM jobs*
- ✓ *Nearly 237,700 tech jobs, with an average annual wage of \$95,600*
- ✓ *Four top-ranked universities granting the most STEM degrees as a percentage of all degrees*

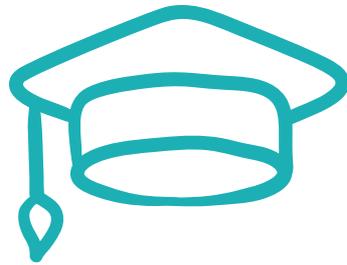


**DeVilbiss,  
Somerset, PA**

# WE PRODUCE LEADERS.

Penn State University,  
State College, PA





## **Pennsylvania's education system produces the workforce that drives our economy.**

Some of the strongest schools in the country can be found in the Keystone State, including those that top national and global rankings. In addition to being a national leader in science, technology, engineering, and mathematics (STEM) education, Pennsylvania has some of the best graduate programs for business and computer engineering.

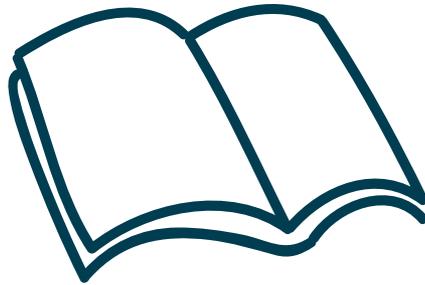
- ✓ *Nearly 250 globally ranked postsecondary and higher education institutions award more than 194,000 credentials each year*
- ✓ *Among the 4 states producing the most STEM graduates*
- ✓ *Home to 7 of the top 100 U.S. universities*
- ✓ *#1 Business School: University of Pennsylvania*
- ✓ *#2 Graduate Computer Engineering Program: Carnegie Mellon University*
- ✓ *Ranks among highest in U.S. for life science doctoral degrees awarded*
- ✓ *7 universities in World Top 100, and 2 in World Top 100 Biological Sciences Program*



**Lehigh University,  
Bethlehem, PA**

WE INVEST  
IN OUR  
STUDENTS.





## In Pennsylvania, we value our early education and K-12 education system.

Ensuring our youngest students receive a world-class education is vital to our future success. Pennsylvania has made early and important progress in delivering more resources to schools and classrooms, and fostering collaborative, cross-sector dialogue to support STEM education, work-based learning, career pathways, and college access and completion.

- ✓ *Ranks among top 10 states for education*
- ✓ *\$840+ million in new dollars invested in K-12 education in the past two years*
- ✓ *Home to the #2 K-12 school district in the U.S., with four PA districts ranked in the top 20*
- ✓ *48% increase in pre-K enrollment in past two years*



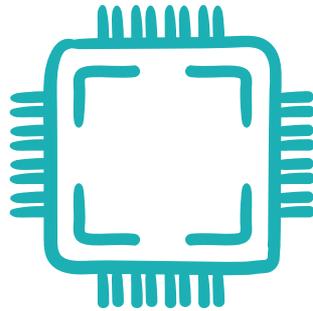
*Photo courtesy of University, City Science Center, Philadelphia, PA*

WE INSPIRE  
INNOVATION.

Google

BAKERY  
SQUARE

*Bakery Square,  
Pittsburgh, PA*



## Pennsylvania is growing into a tech titan.

Recent research from Brookings shows that we have significant regional hubs helping to create a perfect mix of environment and resources to inspire and commercialize innovation. Shared factors, such as research-oriented institutions, high-growth companies, and tech and creative startups in vibrant, amenity-rich residential and commercial environments, are setting these metros apart in the tech landscape.

### Philadelphia

- ✓ *Receives \$1 billion in federal research dollars annually*
- ✓ *2nd highest concentration of public R&D among similarly-sized locations*
- ✓ *74% of its university research expenditures are concentrated in the district*

### Pittsburgh

- ✓ *Hotbed of domestic direct investment from tech companies seeking access to high-end engineering and computer talent*
- ✓ *Advanced industry clusters representing both critical high-value firms and broad employment opportunities*
- ✓ *Advanced manufacturing is critical economic driver*

### Erie

- ✓ *Establishing an innovation district focusing on safety, data science, and cybersecurity over a 5-year timeline with the help of local businesses and partners*



# ENTREPRENEURS THRIVE HERE.

*Laughing Owl Press,  
Kane, PA*

## SMALL BUSINESS



**We proudly help entrepreneurs and small businesses turn their ideas, hopes, and dreams into reality.**

It's no surprise that one million small businesses call Pennsylvania home — we are a hotbed of innovation, entrepreneurship, and creativity. From startup, to launch, to ongoing growth, we proudly offer resources, technical assistance, and a collaborative and supportive environment to help our small businesses succeed.

- ✓ *Home to 1 million small businesses*
- ✓ *Small businesses employ 2.5 million people in Pennsylvania, or about half of the state's private workforce*
- ✓ *Small businesses play a vital role in Pennsylvania's economy, accounting for 99.6% of businesses in the state*
- ✓ *The typical Pennsylvania small business offers professional, scientific, or technical services*
- ✓ *The economic impact of small businesses includes all industries, from professional services, real estate, and construction to health care, retail, manufacturing, and education*



*Sarah's Sweet & Savory Snacks, York, PA*

A close-up photograph of a car's headlight assembly, showing several circular lenses. The text "TECHNOLOGY IS DRIVING OUR ECONOMY." is overlaid in a white, bold, sans-serif font across the center of the image.

TECHNOLOGY  
IS DRIVING  
OUR ECONOMY.

*Photo courtesy of Uber,  
Pittsburgh, PA*



**From the life sciences and robotics to self-driving vehicles, advanced manufacturing, and more, Pennsylvania's tech industry is in the fast lane.**

It's supported by a thriving innovation ecosystem that comprises exceptional regional economic development partners, access to critical venture capital, and impactful collaborations between our researchers, higher education institutions, and businesses.

- ✓ *Ranks in the top 10 states for technology and innovation*
- ✓ *8th largest tech employment*
- ✓ *A leader in the development of autonomous vehicles*
- ✓ *The first PA Automated Vehicle Summit was held in 2017 to discuss the impact of autonomous vehicles infrastructure planning and workforce development*
- ✓ *662 tech patents granted in 2015, ranking 4th in the U.S. Northeast, and 17th nationally*
- ✓ *8th in the U.S. for number of companies assisted by venture funding, with VC firms investing \$5 billion in 822 PA-based startups between 2012 and 2016*



*Hanover, PA*



WE HAVE A  
POWERFUL  
ADVANTAGE.

*MarkWest Houston Processing and Fractionation Facility, Washington, PA*



**Pennsylvania's abundant natural resources position the state for unparalleled growth in both energy and manufacturing.**

We are investing in power generation and distributed energy systems that combine natural gas with alternative energy technologies to achieve clean, reliable, and efficient energy.

- ✓ *Abundant supply of low-cost natural gas*
- ✓ *Potential for investment of up to \$3.7 billion into NGL assets alone*
- ✓ *Proximity to 70% of North American polyethylene customers*
- ✓ *Significant base of plastics manufacturers*
- ✓ *2nd largest natural gas producer in the U.S.*
- ✓ *3rd largest energy producer in the U.S.*
- ✓ *2nd in nuclear-generated electricity production*



A close-up photograph of a male machinist wearing safety glasses and a dark shirt, focused on his work. He is using a tool to work on a metal part held in a vise. In the background, a large industrial lathe machine is visible. The scene is lit with dramatic, low-key lighting, highlighting the worker and the machinery.

MAKING MORE  
THAN HISTORY.

*Aerotech Inc.,  
Pittsburgh, PA*

## MANUFACTURING



**We're training the next generation of manufacturing workers, focusing on advanced technical and STEM skills.**

Pennsylvania has been a leader in manufacturing since the beginning, and you'll find that our world-class R&D institutions, technology commercialization programs, technical and industrial resources, and skilled workforce combine to create a unique advantage for businesses.

- ✓ *Ben Franklin Technology Partners are a nationally recognized leader driving innovation and technology development in Pennsylvania*
- ✓ *8th largest manufacturing industry & 6th largest manufacturing labor force in the U.S.*
- ✓ *Key investments linking job training to career pathways that provide higher pay and opportunities for advancement*
- ✓ *"A" in Logistics Industry Health*
- ✓ *Top 20 States for Manufacturing*



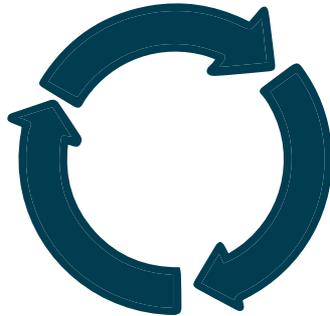
***Pennovation Works,  
Philadelphia, PA***

A man in a purple shirt and a dark cap is standing in a factory, looking at a laptop. He is wearing safety glasses and earplugs. The background shows industrial machinery, including a large yellow machine with a conveyor belt. The text "WE'RE SHAPING THE FUTURE." is overlaid in large, white, stylized letters across the center of the image.

WE'RE SHAPING  
THE FUTURE.

*Sekisui,  
Bloomsburg, PA*

## PLASTICS



**With a growing downstream sector and abundant natural gas resources, Pennsylvania's plastics industry is rich in resources, know-how, and opportunity.**

Thanks to our abundant natural gas reserves, Pennsylvania provides plastics manufacturers with a stable, local feedstock they can transform into everything from food packaging, medical devices, and textiles to construction materials, adhesives, and more.

- ✓ *2 of only 4 plastics engineering technology programs in the United States*
- ✓ *Home to largest, most comprehensive plastics training lab in the U.S.*
- ✓ *2nd largest U.S. producer of natural gas, with production increases of more than 2,400% between 2005-2014*
- ✓ *Expected to produce 40% of U.S. natural gas and NGL by 2030*
- ✓ *Globally cost-competitive ethane and propane*
- ✓ *Within 700 miles of 70% of all North American polyethylene consumers*
- ✓ *Among top industries for FDI into PA*

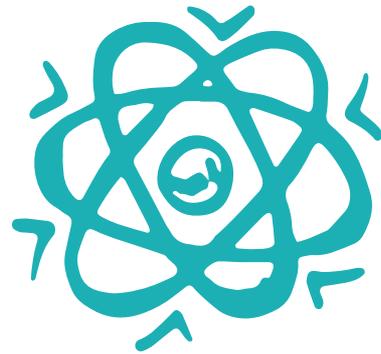


**Greiner Packaging,  
Pittston, PA**

A scientist in a white lab coat and blue gloves is working in a laboratory. He is using a pipette to transfer liquid into a multi-well plate. The background shows a clean, professional lab environment with various pieces of equipment and containers.

WE TAKE A SCIENTIFIC  
APPROACH TO SUCCESS.

*Cognition Therapeutics,  
Pittsburgh, PA*



**Pennsylvania has long been known for its research excellence, and is a national leader in testing and medical labs, medical devices, and pharmaceuticals.**

Our life sciences ecosystem is driven by our thoughtful leadership, talent, and businesses, which are supported by world-class R&D institutions, top-notch universities and incubators, technical assistance, and strategic investments in venture capital, technology, and infrastructure.

- ✓ **Top 5 for:**
  - *NIH funding*
  - *R&D expenditures*
  - *bioscience venture capital investment*
  - *drugs & pharmaceuticals employment*
  - *research, testing, and medical lab employment*
  - *pharmaceutical employment*
  - *bioscience-related patents*
  
- ✓ **Top 10 for:**
  - *STEM Jobs*
  - *bioscience-related distribution employment*
  
- ✓ **Total annual economic impact of \$88.5 billion**
  
- ✓ **#5 Medical Research University: University of Pennsylvania**



***Eurofins Lancaster Laboratories  
Lancaster, PA***

A scenic view of a cornfield in York County, PA. The foreground is filled with rows of vibrant green corn plants. In the background, a red barn with a white roof sits on a grassy hillside, surrounded by lush green trees. The sky is filled with soft, white clouds, suggesting a bright, slightly overcast day. The overall atmosphere is peaceful and rural.

WE'RE THE BEST  
IN OUR FIELD.

York County, PA



## **Pennsylvania's reputable agribusiness industry represents more than two centuries of heritage and quality.**

Agribusiness is a leading economic driver in Pennsylvania, producing quality products — like food and hardwoods — from farm to table and forest to factory. It also boasts a strategic location and offers a comprehensive infrastructure to deliver its products.

### *Leader in U.S. crop production:*

- #1 - mushrooms
- #2 - butter
- #4 - apples
- #5 - grapes
- #5 - milk
- #7 - wine

### *Leading producer of hardwoods in the U.S., accounting for 10% of total output*

### *Highest number of wood product manufacturing firms in the U.S.*

### *Wine and beer industry:*

- #1 - craft beer produced annually
- #2 - craft beer economic impact
- #7 - number of wineries
- #10 - cases of wine produced annually

### *Food manufacturing*

- #4 - annual avg. employment
- Nearly \$2B in exports in 2016





DIVERSITY IS  
OUR STRENGTH.

*Kinzua Bridge State Park,  
Pennsylvania Wilds*



**Pennsylvania is a place founded centuries ago on the idea that all are welcome, and can practice their faith and culture as they see fit.**

We still live by that grand idea today, not only because it is right to do so — it is — but also because it's smart. We want to continue the rich tradition of openness and inclusiveness, so that when people are choosing where to go to school, begin their professional lives, or raise their family, they know that Pennsylvania is open to them.

- ✓ *Gov. Wolf is committed to promoting diversity and inclusiveness*
- ✓ *One of Gov. Wolf's first executive orders was dedicated to improving the participation of small and diverse businesses — minority-, women-, LGBT-, veteran- and disabled-owned business — in state government contracting and the commonwealth's overall economy*
- ✓ *In the top 6 states with the highest concentrations of LGBTBE-owned businesses*
- ✓ *Saw a 36.7% increase in minority small business ownership from 2007-2012*
- ✓ *Has welcomed 6,300+ refugees from 30+ countries since October 2015*
- ✓ *6,300+ foreign-owned firms employing 334K+ workers*



Philadelphia, PA

An aerial view of the Philadelphia skyline at sunset. The sun is low on the horizon, casting a warm, golden glow over the city. Several prominent skyscrapers are visible, including the Comcast Center (the tallest building on the right) and the Comcast Building (the second tallest building in the center). The Independence Bell Tower is visible on the right side of the image. The text "BUSINESS IS WELCOME." is overlaid in a large, white, stylized font across the center of the image.

BUSINESS  
IS WELCOME.

*Philadelphia, PA*



## **Pennsylvania wants all businesses to succeed.**

We have the right environment to empower companies, whether they're a corporate headquarters, manufacturing facility, or state-of-the-art R&D lab.

- ✓ *No Capital Stock / Foreign Franchise Tax*
- ✓ *2nd lowest personal income tax rate in the U.S. at 3.07%*
- ✓ *Does not require combined reporting*
- ✓ *Uses a single sales factor apportionment method*
- ✓ *No throwback rule*
- ✓ *No tax on personal property*
- ✓ *Unemployment compensation tax is imposed on the first \$9,500 of each employee's wage*
- ✓ *23rd lowest total Effective Business Tax Rate*
- ✓ *5th in U.S. for access to capital*



**PPG Headquarters,  
Pittsburgh, PA**



WE'RE RIGHT  
WHERE YOU  
WANT TO BE.

*Johnstown, PA*

LOCATION



**We know companies aren't confined  
by borders, and neither are we.**

Pennsylvania provides easy access to top assets within our own borders — and those of our neighbors as well. Being well-connected and having the highest ranked cost of living in the Northeast U.S. — that's something we think everyone can appreciate.

**Access:**

- ✓ *Only state with port access to the Atlantic Ocean (Philadelphia), Gulf of Mexico (Pittsburgh), and Great Lakes (Erie)*
- ✓ *6 international airports*
- ✓ *120+ daily passenger trains to North-east corridor and across the state*
- ✓ *5th in the U.S. in direct support of public transit*

**One day's drive from:**

- ✓ *Nearly 40% of the U.S. population and 60 percent of the Canadian population.*
- ✓ *4 of the 10 largest U.S. markets*
- ✓ *Nearly 40% of all U.S. manufacturers*



WE MOVE  
AT THE SPEED  
OF BUSINESS.



*Susquehanna River,  
Harrisburg, PA*

## INFRASTRUCTURE



### **Pennsylvania's infrastructure is comprehensive and internationally connected.**

With nearly half-a-trillion dollars' worth of goods and services moving through our state transportation system every year, businesses have confidence that they and their products have the reach they need to be effective.

- ✓ *\$61.9 billion over the next 12 years will be invested in improvements to roads, bridges, transit systems, airports, and railroads*
- ✓ *64 railroads, the highest number of operating railroads in the U.S.*
- ✓ *3 Class I railroads*
- ✓ *120,000+ miles of highway*
- ✓ *Among top 10 U.S. states for volume of goods moved through our ports*
- ✓ *"A" in Logistics Industry Health*



A vibrant photograph of the Philadelphia skyline, featuring the Independence Hall and several modern skyscrapers. The foreground is filled with lush green trees and a variety of international flags hanging from poles, including the United States flag, the Japanese flag, and the flag of the United Arab Emirates. The sky is a clear, bright blue with a few wispy clouds.

WE'LL BROADEN  
YOUR HORIZONS.

*Benjamin Franklin Parkway,  
Philadelphia, PA*



**Pennsylvania is a thriving global competitor in trade and investment.**

Today, more than 6,300 foreign-owned firms employing over 334,200 workers have business operations in Pennsylvania. It's a list that's growing — and for good reason!

- Pennsylvania products and services are exported to 221 markets worldwide and represent 7% of the state's GDP*
- 3rd in the Northeast U.S. for FDI projects from 2003-2016*
- Top investors include the United Kingdom, Germany, Canada, France, Japan, and Switzerland*
- Growing number of Brazilian, Korean, Israeli, and Chinese companies*
- Named 2014 FDI Destination of the Future for Energy by Foreign Direct Investment Association*
- Gov. Wolf announced Open Investment Policy Statement, establishing a supportive, welcoming environment for investment from global companies*

A photograph of three people in winter ski gear taking a selfie on a snowy mountain slope. The person on the left is wearing a bright orange jacket and dark pants. The person in the middle is wearing a light-colored patterned jacket and bright blue pants. The person on the right is wearing a black jacket and dark pants. They are all holding ski poles. In the background, there are other skiers on the slope, a large evergreen tree covered in snow, and a clear blue sky with some light clouds. A utility pole with a camera or light fixture is visible on the right side of the image.

PURSUE  
YOUR  
HAPPINESS  
HERE.

*Poconos, PA*

THINGS TO DO



**We recognize that successful businesses depend on vibrant communities — and vice versa.**

Our unique blend of both is what makes life in the Keystone State invigorating, fulfilling, and downright happy. And when you need a break from business, Pennsylvania is right there with ways to help you jumpstart your brain, push your limit in the greater-than-great outdoors, learn something new, or relax with friends with the latest craft beer or wine in hand.

- ✓ *Historic sites and parks, including Gettysburg Battlefield, Independence National Historical Park, Valley Forge, and the Flight 93 Memorial*
- ✓ *Four distinct seasons*
- ✓ *20 ski resorts*
- ✓ *12 symphony orchestras*
- ✓ *86,000 miles of streams and rivers*
- ✓ *184 rail trails*
- ✓ *229 miles of Appalachian Trail*
- ✓ *Top craft beer-producing state*
- ✓ *200+ wineries*
- ✓ *7 professional sports teams with 20+ championships*



**Grace Winery,  
Glèn Mills, PA**



YOUR  
EMPLOYEES  
WILL LIVE  
HAPPY.

*Wellsboro, PA*

 QUALITY OF LIFE 



**Our residents are happy, fulfilled, and excited  
to call Pennsylvania home.**

From urban cityscapes to countryside communities and everything in between, Pennsylvanians can find the perfect place to work, live, and pursue their happiness. Our cost of living is extremely competitive with surrounding states, our real estate is affordable, and our health care system offers some of the best hospitals in the nation.

- ✓ *Ranked lowest cost of living in Northeast U.S.*
- ✓ *Median home value is \$161,800 versus the U.S. average of \$201,900*
- ✓ *Average commute time of only 26.3 minutes*
- ✓ *2nd lowest marginal personal income tax rate among states that levy the tax*
- ✓ *Home to the #2 K-12 school district in the U.S., with 4 PA districts ranked in the top 20*
- ✓ *3 of the top 20 hospitals in the U.S.*
- ✓ *3 PA cities rank in the top 10 cities for millennials*
- ✓ *121 state parks that are free to the public*





WE DO IT FIRST.  
JOIN US IN  
CREATING HISTORY.

*First Bank of the United States,  
Philadelphia, PA*



During the founding of the United States, Pennsylvania not only provided the foundational keystone for our nation's new, revolutionary democracy – it also served as the ideological compass for American values of freedom, innovation, and tolerance.

No other state is home to as many “firsts” as Pennsylvania can claim. In addition to the Declaration of Independence and U.S. Constitution, we are the birthplace of the first hospital, university, stock exchange, and more.

### ***We did it first:***

- Zoo
- Lending library
- Stock exchange
- Hospital
- U.S. Mint
- Volunteer fire department
- Medical school
- Oil well
- Commercial radio station
- U.S. Marine Corps
- African Methodist Episcopal church
- Pretzel factory



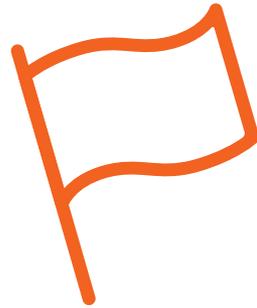
***Julius Sturgis Pretzel Bakery,  
Lititz, PA***

A man with short brown hair, wearing a red and black plaid shirt over a white t-shirt, olive green pants, and brown leather shoes, stands with his arms crossed in a wool mill. He is positioned between two long rows of industrial spinning machines. The machines are filled with large spools of bright red wool. The background shows the complex machinery and structure of the factory.

YOU'LL BE  
IN GOOD  
COMPANY.

*Woolrich Manufacturing Facility,  
Woolrich, PA*

FORTUNE 500 AND MORE



**Businesses don't just succeed here — they  
become American legacies.**

Pennsylvania is the culmination of more than 200 years of revolutionary industry and intellect that began with the birth of our country. Since then, our state has proved to be a crucible for bold and imaginative ideas and thinkers, resulting in longstanding, successful legacies that are now common household names across the United States. We are proud of our legacy companies — including Hershey, Woolrich, Martin Guitar, Crayola, Armstrong World Industries, Comcast, and Aramark — which have shaped our communities and influenced the course of American history.

✓ 21 Fortune 500  
(and 3 Global 500) companies  
call Pennsylvania home

#11 – AmerisourceBergen

#31 – Comcast

#91 – Rite Aid

#106 – Kraft Heinz

#166 – PNC Financial  
Services Group

#183 – PPG Industries

#192 – Aramark

#207 – Lincoln National

#276 – Universal Health Services

#279 – United States Steel

#294 – Air Products & Chemicals

#333 – Crown Holdings

#340 – Dick's Sporting Goods

#365 – PPL

#369 – Hershey

#373 – WESCO International

#382 – Erie Insurance Group

#454 – Genesis Healthcare

#457 – UGI

#489 – Airgas

#497 – Toll Brothers



WE'RE HERE  
FOR YOU.

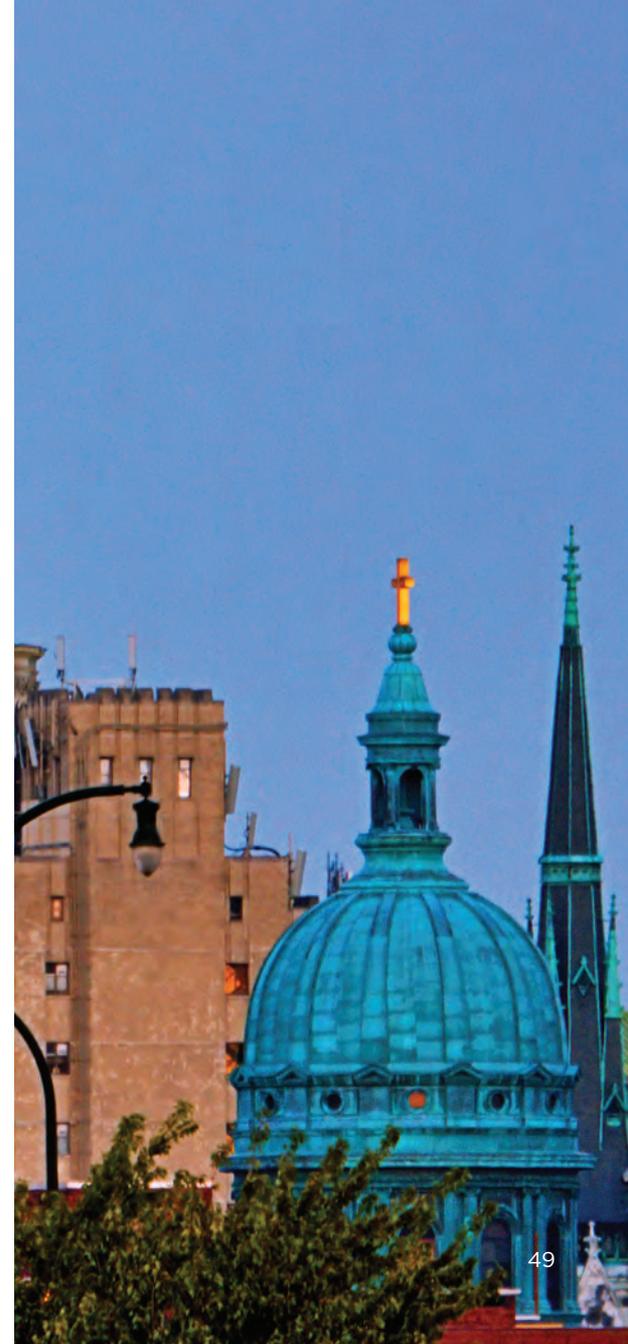
*State Capitol,  
Harrisburg, PA*



**We recognize the vital relationship between communities and businesses, and work to ensure that every Pennsylvanian (or person doing business here) is able to Work Smart and Live Happy.**

The Department of Community and Economic Development's mission is to encourage the shared prosperity of all Pennsylvanians by supporting good stewardship and sustainable development initiatives across our commonwealth. With a keen eye toward diversity and inclusiveness, we act as advisors and advocates, providing strategic technical assistance, training, and financial resources to help our communities and industries flourish.

**Learn more at [dced.pa.gov](https://dced.pa.gov)**



A vibrant night photograph of a town in Lehigh Valley, PA. The scene is dominated by a suspension bridge in the foreground, its structure and cables illuminated with a mix of blue, green, and red lights. The bridge spans across a dark river, which reflects the colorful lights. In the background, a hillside is densely packed with buildings, many of which are brightly lit with warm yellow and orange lights. A prominent white building with a green dome is visible on the left, and a church with a tall, illuminated steeple is on the right. The sky is dark, with some light trails from stars or distant lights. The overall atmosphere is festive and lively.

SEE WHAT  
OTHERS ARE  
SAYING.

*Lehigh Valley, PA*

*Erie is not only our namesake, it's our home. Our employees live here and our agents are small business owners here. We recruit and retain a team with a strong work ethic, dedication to their communities and are focused on doing the right thing. For 90+ years, Erie Insurance has made a choice to stay in Erie and contribute to its economic growth. We're proud to call Northwest Pennsylvania home.*

*—Timothy NeCastro, President and CEO, Erie Insurance*

*"All of us at Aramark are dedicated to living and leading by personally and professionally Enriching and Nourishing the Lives of others. We believe in that principle so strongly that I made it our mission when I joined the company."*

*—Eric J. Foss, Chairman,  
President & CEO, Aramark*

*"Pennsylvania has a significant role in the nation's tech economy. Tech is attracted to Pennsylvania's many world-class colleges and universities and the state's highly educated workforce."*

*—Matthew Kazmierczak,  
vice president of TechAmerica Foundation  
and author of Cyberstates*

*"As supply chains have become much more heavily focused on getting access to highest number of people in the shortest period of time, there's been a big push to try and create an equivalent of the Inland Empire on the East Coast. The Lehigh Valley is really where it's all sprung up."*

*—David Egan, CBRE  
head of Industrial and Logistics Research for the Americas*

*"SEKISUI Polymer Innovations is committed to continued investments in central Pennsylvania because of access to an incredible natural resource - the talented, creative, and engaged people of central Pennsylvania. Our business model depends on advanced manufacturing skills. The combination of state support and local commitment to workforce development makes this the ideal location to manufacture next generation materials for growing global markets like aviation, mass transit, medical devices, robotics, and autonomous vehicles."*

*—Ronn Cort, President and COO, Sekisui SPI*

**Pennsylvania**  
WORK SMART. LIVE HAPPY.

