



Commonwealth of Pennsylvania

October 13, 2017

Mr. Jeffrey P. Bezos
Founder and Chief Executive Officer
Amazon.com, Inc.
410 Terry Ave. North
Seattle, WA 98109-5210

Dear Mr. Bezos:

Please accept this joint leadership letter from the Commonwealth of Pennsylvania as an expression of our full support and invitation to Amazon to select a location in the Keystone State for Amazon HQ2. We are thrilled with the opportunity to become a partner with you and your company on this incredible and unique endeavor to create a second company headquarters in North America.

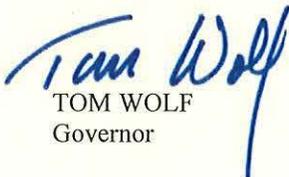
We are confident that Pennsylvania has the perfect metropolitan area with the features most important to Amazon, including a robust and highly talented workforce. Pennsylvania's education system produces the workforce that drives our economy. From pre-K through college and graduate programs, some of the strongest schools in the country can be found in the Keystone State. In addition to being a national leader in science, technology, engineering, and mathematics (STEM) education, Pennsylvania has some of the top graduate programs for business and computer engineering.

It is our understanding this second headquarters project may require as many as 50,000 new full-time employees over ten to fifteen years and could result in an investment of over \$5 billion. As unique as this opportunity is, we appreciate Amazon's acknowledgment that the stature of such a project creates the opportunity for bold state-level economic development action. Pennsylvania is doing just that.

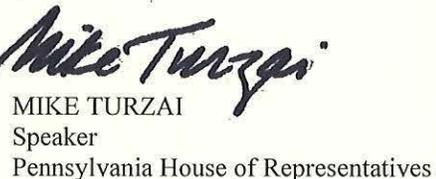
We support the creation of a new performance-based program which would be formulated on revenue collected from Personal Income Tax and for a period of up to 25 years. This new program would be available to a qualified business anywhere in Pennsylvania. For Amazon, it is estimated that several billion dollars could be generated to support your HQ2 project.

We understand that Amazon intends to select and announce the final site in 2018, but regardless of which Pennsylvania location Amazon ultimately chooses, we are committed to pressing forward with legislation to create a new economic development program to attract impactful, job creating projects like HQ2. Additionally, we welcome Amazon to contribute ideas and suggestions as we craft new legislation for a WIN-WIN partnership between Pennsylvania and Amazon.

Sincerely,


TOM WOLF
Governor


JOE SCARNATI
President Pro Tempore
Senate of Pennsylvania


MIKE TURZAI
Speaker
Pennsylvania House of Representatives

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JAKE CORMAN
Majority Leader
Senate of Pennsylvania



DAVE REED
Majority Leader
Pennsylvania House of Representatives



JAY COSTA
Democratic Leader
Senate of Pennsylvania



FRANK DERMODY
Democratic Leader
Pennsylvania House of Representatives