DCED-TI-001 (06-15)

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT
TECHNOLOGY & INNOVATION

APPENDIX A

FUND QUESTIONNAIRE A

Please identify question and answer on separate sheet.

1. Propose Fund

A. Please provide a description of the Fund's purpose and investment focus. Describe the investment philosophy and strategy that you plan to employ.

B. List personnel responsible for investment activity including the day-to-day operations of the partnership. Include backgrounds and prior expertise in venture capital/alternative investments.

C. Please list a summary of key investment terms and conditions including but not limited to:
1.) Target commitment amount
2.) Minimum investment amount
3.) Management fee
4.) Carry
5.) GP Commitment

D. Provide a brief explanation of your approach to investing in Pennsylvania early stage investments. If applicable, describe your historic investing activity in the region.

2. Previous/Current Funds

A. Describe your previous and current fund experience using the format provided below:

Funds	Fund "A"	Fund "B"	Fund "C"
First Closing			
Fund Size (Total committed capital)			
Total Invested at Cost			
Realized Proceeds			
Total Value Multiple (gross/net)			
Net IRR to LPs			
Total Number of Companies Financed (including write-offs)			
IRR on PA portfolio			

B. If applicable, please provide a portfolio company detail spreadsheet for each fund, as outlined below:

- Company Name
- Industry
- Lead General Partner
- Location
- Date of Initial Investment
- Date of Exit
- Total Investment Cost
- Net Realized Proceeds
- Total Value
- Return Multiple (NAV + Dist/paid-in)
- IRR
- Percentage Owned
- Initial Financing Stage
- GP Role (Lead, Co-Lead, Follow)
- Board Seats: Y/N
- Co-Investors
- Deal Source
- Exit Method
- Ticker Symbol (if public)

3. Locations

A. Please list all office locations current and planned.