

PARTNERSHIPS FOR REGIONAL ECONOMIC PERFORMANCE (PREP)

DELIVERING VITAL BUSINESS ASSISTANCE



HELP TO ANSWER YOUR BUSINESS QUESTIONS

- ✓ **HOW DO I START A NEW BUSINESS?**
- ✓ **HOW DO I WRITE A BUSINESS PLAN? WHERE CAN I GET NECESSARY FINANCING?**
- ✓ **WHERE IS THE BEST PLACE TO LOCATE MY BUSINESS? HOW CAN I EXPAND INTO NEW MARKETS?**
- ✓ **WHO CAN HELP ME RE-ORGANIZE MY SHOP FLOOR? SHOULD I INVEST IN NEW EQUIPMENT?**
- ✓ **CAN I GET TRAINING FOR MY EMPLOYEES?**

WHO WE ARE

PREP (Partnerships for Regional Economic Performance) is a statewide network of partners designed to work in concert to deliver vital business assistance services across 10 regions of Pennsylvania.

Pennsylvania is committed to preparing businesses to start, grow, and flourish. Our local and regional PREP partners have the experience and know-how to assist individuals who have an idea and need help with the basics of starting a new venture. PREP also meets the demands of existing companies that seek assistance in all aspects of successful business development and growth.

OUR REGIONAL TEAMS

The PREP network consists of hundreds of trained and experienced experts who can offer assistance and resources. PREP's one-on-one counseling, specialized workshops, online training and financial incentives make it one of the most coordinated and respected networks in the nation designed specifically to meet the needs of job creators — the men and women who start and grow businesses in Pennsylvania. Each regional PREP team works together to coordinate the resources and services offered by local economic development service providers, including:

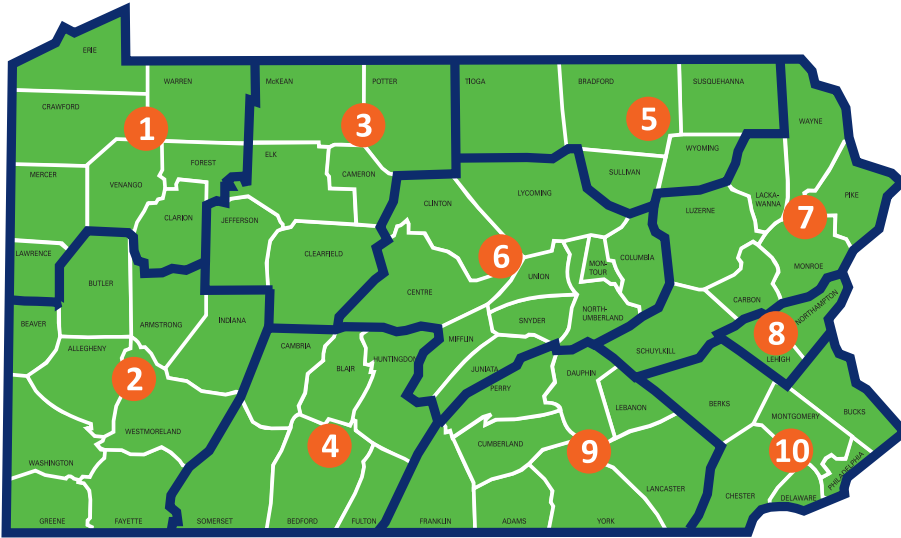
- Industrial Development Organizations (IDOs)
- Local Development Districts (LDDs)
- Small Business Development Centers (SBDCs)
- Industrial Resource Centers (IRCs)
- complementary economic development organizations

PREP makes it easier to learn what public and private sector resources can be quickly accessed to meet individual and company needs. Our coordinated network can quickly analyze needs, formulate a plan and assemble a team to put that plan into action.

Learn more about the PREP resources in your region at dced.pa.gov/prep.

MEET THE TEAM

Partnerships for Regional Economic Performance (PREP) Regional Coordinators



1. NORTHWEST PREP

Jill Foys, Executive Director
Northwest Commission
395 Seneca Street
Oil City, PA 16301
814.677.4800 x 116
jillf@northwestpa.org

2. SOUTHWEST PREP

Petra Mitchell, Executive Director
Catalyst Connection
2000 Technology Drive
Pittsburgh, PA 15219-3110
412.918.4214
pmitchell@catalystconnection.org

3. NORTH CENTRAL PREP

Eric Bridges, Executive Director
NCPRPDC
49 Ridgmont Drive
Ridgway, Pa 15853
814.773.3162
ebridges@ncentral.com

4. SOUTHERN ALLEGHENIES PREP

Deborah Prosser, Business Development Director
SAPDC
3 Sheraton Drive
Altoona, PA 16601-9343
814.949.6522
prosser@sapdc.org

5. NORTHERN TIER PREP

Kim Barnes, Deputy Director
NTRPDC
312 Main Street
Towanda, PA 18848
570.265.1542
barnes@northerntier.org

6. CENTRAL PREP

Betsy Lockwood
Project Development/Grants Manager
SEDA-Council of Governments
201 Furnace Road
Lewisburg, PA 17837
570.524.4491
elockwood@seda-cog.org

7. NORTHEASTERN PREP

Jeffrey Box, President & CEO
NEPA Alliance
1151 Oak Street
Pittston, PA 18640
570.655.5581
jbox@nepa-alliance.org

8. LEHIGH VALLEY PREP

Christine Cleaver, Director
Lehigh University SBDC
416 E Fifth Street
Bethlehem, PA 18015
610.758.3980
csc2@lehigh.edu

9. SOUTH CENTRAL PREP

David Black, President
Harrisburg Regional Chamber & CREDC
3211 N. Front Street, Suite 201
Harrisburg, PA 17110
717.232.4099
dblack@hbgrc.org

10. SOUTHEAST PREP

Michael Grigalonis, COO
Chester County Economic Development Council
737 Constitution Drive
Exton, PA 19341
610.321.8214
mgrigalonis@cceconomicdevelopment.com