

# IRELAND AND PA CONNECTIONS

## OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



### INVESTMENT IN PENNSYLVANIA

Irish companies have 289 locations in Pennsylvania providing 28,164 jobs.

- ✓ 129 or 44% of these companies are manufacturers providing 21,891 jobs.
- ✓ Ireland ranks 6th for the total number of firms and 6th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
<b>Ireland</b>	<b>289</b>	<b>28,164</b>	<b>6</b>	<b>6</b>

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.*

### TOP 10 IRISH-OWNED FIRMS IN PA

- Johnson Controls International Public Limited Company
- Willis Towers Watson Public Limited Company
- Eaton Corporation Public Limited Company
- Linde Public Company
- Endo International Public Limited Company
- UDG Healthcare Public Limited Company
- CRH Public Limited Company
- Accenture Public Limited Company
- Ingersoll-Rand Public Limited Company
- Icon Public Limited Company

■ Service      ■ Manufacturing

### IMPORT AND EXPORT

#### PA Imports from Ireland Annually (in USD)

Pharmaceutical Products	\$1,349,883,148
Essential Oils Etc; Perfumery, Cosmetic Etc Preps	\$261,564,687
Special Classification Provisions, Nesoi	\$160,604,914
Industrial Machinery, Including Computers	\$95,495,682
Optic, Photo Etc, Medic or Surgical Instrments Etc	\$20,795,056
<b>TOTAL ALL COMMODITIES</b>	<b>\$1,963,008,887</b>

*Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.*

#### PA Exports to Ireland Annually (in USD)

Pharmaceutical Products	\$163,760,649
Industrial Machinery, Including Computers	\$25,248,048
Plastics and Articles Thereof	\$22,421,202
Organic Chemicals	\$13,651,518
Optic, Photo Etc, Medic or Surgical Instrments Etc	\$10,876,365
<b>TOTAL ALL COMMODITIES</b>	<b>\$313,094,184</b>

# PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT 1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED BUSINESS LOCATIONS EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS & SERVICES MOVING THROUGH PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT FEATURE OUR GREAT OUTDOORS



## PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

### AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

**For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190**



Hyner View State Park  
Clinton County, PA



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